Russel Metals

INFORMATION PACKAGE

FOR

INVESTOR CONFERENCE CALL

MAY 2, 2018

Russel Metals

INFORMATION PACKAGE FOR INVESTOR CONFERENCE CALL MAY 2, 2018

I N D E X

CAUTIONARY STATEMENT ON FORWARD-LOOKING INFORMATION

Certain statements made on this conference call constitute forward-looking statements or information within the meaning of applicable securities laws, including statements as to our future capital expenditures, our outlook, the availability of our future financing and our ability to pay dividends. Forward-looking statements relate to future events or our future performance. All statements, other than statements of historical fact, are forward-looking statements. Forward-looking statements are necessarily based on estimates and assumptions that, while considered reasonable by us, inherently involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements.

Our actual results could differ materially from those anticipated in our forward-looking statements including as a result of the risk factors described below, in our MD&A and in our Annual Information Form.

While we believe that the expectations reflected in our forward-looking statements are reasonable, no assurance can be given that these expectations will prove to be correct, and our forward-looking statements included in this call should not be unduly relied upon. These statements speak only as of the date of this call and, except as required by law, we do not assume any obligation to update our forward-looking statements.

Risk Factors - We are subject to a number of risks and uncertainties which could have a material adverse effect on our future profitability and financial position, including the risks and uncertainties listed below, which are important factors in our business and the metals distribution industry. Such risks and uncertainties include, but are not limited to: the volatility in metal prices; volatility in oil and natural gas prices; cyclicality of the metals industry and the industries that purchase our products; decreased capital and other expenditures in the energy industry; product claims from customers; significant competition that could reduce our market share; the interruption in sources of metals supply; manufacturers selling directly to our customer base; material substitution; credit risk of our customers; lack of credit availability; change in our credit ratings; currency exchange risk; restrictive debt covenants; non-cash asset impairments; the unexpected loss of key individuals; decentralized operating structure; the availability of future acquisitions and their integration; the failure of our key computer-based systems, including our enterprise resource and planning systems; failure to renegotiate any of our collective agreements and work stoppages; litigious business environment; environmental liabilities; environmental concerns or changes in government regulations; legislation on carbon emissions; workplace health and safety laws and regulations; significant changes in laws and governmental regulations; fluctuation of our common share price; dilution; and variability of dividends.

NOTES

In this Information Package we use certain financial measures that do not comply with Canadian generally accepted accounting principles (GAAP) or have standardized meanings, and thus, may not be comparable to similar measures presented by other issuers, for example EBIT and EBITDA and Other Information in the Financial Summary. Management believes that EBIT and EBITDA may be useful in assessing our operating performance and as an indicator of our ability to service or incur indebtedness, make capital expenditures and finance working capital requirements. EBIT and EBITDA should not be considered in isolation or as an alternative to cash from operating activities or other combined income or cash flow data prepared in accordance with Canadian GAAP. EBIT, EBITDA and a number of the ratios provided under Other Information are used by debt and equity analysts to compare our performance against other public companies.

Definitions

Book Value Per Share - Equity value divided by ending common shares outstanding.

Debt as % of Capitalization - Total interest bearing debt excluding cash divided by common shareholders' equity plus interest bearing debt excluding cash.

Dividend Per Share - The current quarterly dividend annualized.

Dividend Yield - The dividend per share divided by the period end common share price.

Earnings Multiple - Period ending common share price divided by basic earnings per common share.

EBIT - Earnings from operations before deduction of interest and income taxes.

EBITDA - Earnings from operations before deduction of interest, income taxes, depreciation and amortization.

Free Cash Flow - Cash from operating activities before change in working capital less capital expenditures.

Interest Bearing Debt to EBITDA - Total interest bearing debt excluding cash on hand divided by EBITDA.

Market Capitalization - Outstanding common shares times market price of a common share at period end.

Net Assets Employed - Assets less liabilities excluding debt and cash.

Return on Capital Employed - EBIT for period annualized over net assets employed.

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HIGHLIGHTS
2018 FIRST QUARTER RESULTS

1. QTR-1 2018 - Earnings $38 million, EPS $0.62

   QTR-1 2017 - Earnings $30 million, EPS $0.48

2. Free Cash Flow

   (cash from operations before working capital changes less capital expenditures)

   QTR-1 2018 - $60 million or $0.97 per share

   QTR-1 2017 - $51 million or $0.82 per share

3. Return on Equity - 19%

4. Net Cash - $20 million

5. Declared dividend of $0.38 per share

COMMENTS RE MARKET CONDITIONS
MAY 2018

1. Demand and steel prices are up.

2. Metals service centers average selling price up 8% compared to Q1 2017.

3. Metals service centers tons up 7% compared to Q1 2017.

4. Rig count up in the U.S. Flat in Canada. Currently in Canada spring breakup which may be extended longer than normal.

5. Energy products segment revenues increased 13% from Q1 2017. Oil field stores and line pipe had strong sales.

FINANCIAL HIGHLIGHTS

	<----------3 Months---------->		<----------Years Ended---------->			
	Q1 2018	Q1 2017	**2017**	2016	2015	2014
OPERATING RESULTS (millions)						
Revenues	**$931.3**	$803.5	$3,296.0	$2,578.6	$3,111.6	$3,869.3
Net earnings	**38.5**	29.7	123.8	62.8	(87.6)	123.6
EBIT	**60.6**	47.9	206.4	119.0	(86.1)	217.0
EBIT as a % of revenue	**6.5%**	6.0%	6.3%	4.6%	nm	5.6%
EBITDA	**69.0**	56.4	240.6	154.1	(51.0)	251.8
EBITDA as a % of revenue	**7.4%**	7.0%	7.3%	6.0%	nm	6.5%
Basic earnings per common share ($)	**$0.62**	$0.48	$2.00	$1.02	($1.42)	$2.01
BALANCE SHEET INFORMATION (millions)						
Metals						
Accounts receivable	**$548.7**	$466.1	$445.8	$358.9	$333.4	$566.6
Inventories	**870.4**	628.3	819.9	615.8	712.5	930.8
Prepaid expenses and other assets	**19.6**	11.8	17.2	8.5	10.7	11.6
Accounts payable and accruals	**(442.7)**	(335.8)	(347.4)	(276.3)	(269.7)	(486.0)
Net working capital - Metals	**996.0**	770.4	935.5	706.9	786.9	1,023.0
Fixed assets	**248.2**	237.7	246.5	239.7	267.8	249.8
Goodwill and intangibles	**89.4**	84.0	90.5	85.7	92.0	214.3
Net assets employed in metals operations	**1,333.6**	1,092.1	1,272.5	1,032.3	1,146.7	1,487.1
Other operating assets	**(1.3)**	(1.7)	(0.8)	(1.1)	(1.9)	1.5
Net income tax assets (liabilities)	**(13.7)**	(21.9)	(30.0)	(7.3)	25.4	(23.4)
Pension and benefit assets (liabilities)	**(8.8)**	(12.0)	(12.0)	(11.0)	(21.7)	(26.1)
Other corporate assets and liabilities	**(28.0)**	(20.5)	(24.4)	(38.5)	(33.1)	(42.3)
Total net assets employed	**$1,281.8**	$1,036.0	$1,205.3	$974.4	$1,115.4	$1,396.8
CAPITALIZATION (millions)						
Bank indebtedness, net of (cash)	**$(20.1)**	$(90.4)	$82.0	$(146.8)	$(49.2)	$(29.2)
Long-term debt (incl. current portion)	**442.7**	296.1	296.5	295.9	295.7	461.0
Total interest bearing debt, net of (cash)	**422.6**	205.7	378.5	149.1	246.5	431.8
Market capitalization	**1,738.8**	1,607.8	1,805.3	1,579.2	991.6	1,597.4
Total firm value	**$2,161.4**	$1,813.5	$2,183.8	$1,728.3	$1,238.1	$2,029.2
OTHER INFORMATION (Notes)						
Shareholders' equity (millions)	**$859.2**	$830.3	$826.8	$825.3	$868.9	$965.0
Book value per share ($)	**$13.87**	$13.44	$13.36	$13.37	$14.08	$15.65
Free cash flow (millions)	**$60.1**	$50.7	$180.4	$77.4	$0.6	$124.8
Capital expenditures (millions)	**$10.9**	$5.6	$35.7	$16.7	$38.3	$48.2
Depreciation and amortization (millions)	**$8.4**	$8.5	$34.2	$35.1	$35.1	$34.8
Earnings multiple	**11.3**	13.6	14.6	25.1	nm	12.9
Firm value as a multiple of EBIT	**8.9**	9.5	10.6	14.5	nm	9.4
Firm value as a multiple of EBITDA	**7.8**	8.0	9.1	11.2	nm	8.1
Interest bearing debt/EBITDA	**1.6**	1.3	1.2	1.9	nm	1.8
Debt as a % of capitalization	**34%**	26%	31%	26%	25%	32%
Market capitalization as a % of book value	**202%**	194%	218%	191%	114%	166%
Return on capital employed	**18%**	14%	17%	12%	(8%)	16%
Return on equity	**19%**	18%	15%	8%	(10%)	13%
COMMON SHARE INFORMATION						
Ending outstanding common shares	**61,965,644**	61,792,194	61,890,197	61,735,485	61,702,560	61,674,228
Average outstanding common shares	**61,921,421**	61,754,827	61,788,013	61,704,990	61,696,592	61,321,767
Dividend yield	**5.4%**	5.8%	5.2%	5.9%	9.5%	5.9%
Dividend per share	**$1.52**	$1.52	$1.52	$1.52	$1.52	$1.52
Dividends paid as a % of free cash flow	**39%**	46%	52%	121%	nm	72%
Share price - High	**$32.65**	$29.78	$29.78	$27.78	$27.81	$37.63
Share price - Low	**$27.07**	$25.13	$23.67	$13.95	$14.36	$25.07
Share price - Ending	**$28.06**	$26.02	$29.17	$25.58	$16.07	$25.90

This chart includes certain financial measures that are not prescribed by Canadian generally accepted accounting principles (GAAP) or have standardized meanings, and thus, may not be comparable to similar measures presented by other companies, for example EBIT and EBITDA and Other Information. Management believes that EBIT and EBITDA may be useful in assessing our operating performance and as an indicator of our ability to service or incur indebtedness, make capital expenditures and finance working capital requirements. EBIT and EBITDA should not be considered in isolation or as an alternative to cash from operating activities or other combined income or cash flow data. EBIT, EBITDA and a number of the ratios provided under Other Information are used by debt and equity analysts to compare our performance against other public companies. This terminology is defined on the inside back cover of our Annual Report. See financial statements for GAAP earnings.

CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS *(UNAUDITED)*

(in millions of Canadian dollars, except per share data)	Quarters ended March 31 **2018**	2017
Revenues	**$ 931.3**	$ 803.5
Cost of materials (Note 5)	**736.7**	641.2
Employee expenses (Note 14)	**77.9**	66.6
Other operating expenses (Note 14)	**52.8**	47.8
Asset impairment (Note 6)	**3.3**	-
Earnings before interest, finance expense and provision for income taxes	**60.6**	47.9
Interest expense (Note 15)	**6.7**	5.0
Other finance expense (Note 15)	**1.2**	-
Earnings before provision for income taxes	**52.7**	42.9
Provision for income taxes (Note 16)	**14.2**	13.3
Net earnings for the period	**$ 38.5**	$ 29.6
Basic earnings per common share (Note 13)	**$ 0.62**	$ 0.48
Diluted earnings per common share (Note 13)	**$ 0.62**	$ 0.48

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME *(UNAUDITED)*

(in millions of Canadian dollars)	Quarters ended March 31 **2018**	2017
Net earnings for the period	**$ 38.5**	$ 29.6
Other comprehensive income		
Items that may be reclassified to earnings		
Unrealized foreign exchange gains (losses) on translation of foreign operations	**13.2**	(4.4)
Items that may not be reclassified to earnings		
Actuarial gains on pension and similar obligations, net of taxes of $0.8 million (2017: $0.7 million)	**2.1**	2.0
Other comprehensive income (loss)	**15.3**	(2.4)
Total comprehensive income	**$ 53.8**	$ 27.2

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION *(UNAUDITED)*

(in millions of Canadian dollars)	**March 31 2018**	December 31 2017
ASSETS		
Current		
Cash and cash equivalents	**$ 136.0**	$ 125.8
Accounts receivable	**548.7**	446.2
Inventories (Note 5)	**870.4**	819.9
Prepaid expenses	**19.6**	17.2
Income taxes	**2.1**	4.5
	1,576.8	1,413.6
Property, Plant and Equipment (Note 6)	**248.9**	246.8
Deferred Income Tax Assets	**4.6**	4.7
Financial and Other Assets	**4.5**	3.5
Goodwill and Intangibles (Note 7)	**89.4**	90.5
	$ 1,924.2	$ 1,759.1
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current		
Bank indebtedness (Note 8)	**$ 115.9**	$ 207.7
Accounts payable and accrued liabilities	**467.5**	365.7
Income taxes payable	**1.7**	21.6
Current portion long-term debt (Note 9)	**0.1**	0.1
	585.2	595.1
Long-Term Debt (Note 9)	**442.6**	296.5
Pensions and Benefits (Note 10)	**8.8**	12.0
Deferred Income Tax Liabilities	**18.7**	17.7
Provisions and Other Non-Current Liabilities (Note 17)	**9.7**	11.0
	1,065.0	932.3
Shareholders' Equity (Note 11)		
Common shares	**539.0**	536.6
Retained earnings	**207.5**	190.5
Contributed surplus	**15.8**	16.0
Accumulated other comprehensive income	**96.9**	83.7
Total Shareholders' Equity	**859.2**	826.8
Total Liabilities and Shareholders' Equity	**$ 1,924.2**	$ 1,759.1

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW *(UNAUDITED)*

(in millions of Canadian dollars)	Quarters ended March 31 **2018**	2017
Operating activities		
Net earnings for the period	**$ 38.5**	$ 29.6
Depreciation and amortization	**8.4**	8.5
Provision for income taxes	**14.2**	13.3
Interest expense	**6.7**	5.0
Loss (gain) on disposal of property, plant and equipment	**3.2**	(0.1)
Share-based compensation	**0.1**	0.2
Difference between pension expense and amount funded	**(0.2)**	-
Debt accretion, amortization and other	**0.2**	0.2
Change in fair value of contingent consideration	**1.2**	-
Interest paid	**(1.3)**	(0.4)
Cash from operating activities before non-cash working capital	**71.0**	56.3
Changes in non-cash working capital items		
Accounts receivable	**(99.4)**	(107.6)
Inventories	**(44.3)**	(14.3)
Accounts payable and accrued liabilities	**96.3**	42.8
Other	**(2.4)**	(3.3)
Change in non-cash working capital	**(49.8)**	(82.4)
Income taxes (paid) refund, net	**(31.2)**	0.7
Cash used in operating activities	**(10.0)**	(25.4)
Financing activities		
(Decrease) increase in bank indebtedness	**(91.9)**	43.5
Issue of common shares	**2.0**	1.1
Dividends on common shares	**(23.6)**	(23.5)
Issuance of long-term debt	**146.0**	-
Deferred financing costs	**(1.1)**	-
Cash from financing activities	**31.4**	21.1
Investing activities		
Purchase of property, plant and equipment	**(10.9)**	(5.6)
Proceeds on sale of property, plant and equipment	**0.3**	0.2
Payment of contingent consideration	**(4.5)**	-
Cash used in investing activities	**(15.1)**	(5.4)
Effect of exchange rates on cash and cash equivalents	**3.9**	(3.3)
Increase (decrease) in cash and cash equivalents	**10.2**	(13.0)
Cash and cash equivalents, beginning of the period	**125.8**	181.8
Cash and cash equivalents, end of the period	**$ 136.0**	$ 168.8

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY *(UNAUDITED)*

(in millions of Canadian dollars)	Common Shares	Retained Earnings	Contributed Surplus	Accumulated Other Comprehensive Income	Total
Balance, January 1, 2018	$ 536.6	$ 190.5	$ 16.0	$ 83.7	$ 826.8
Payment of dividends	-	(23.6)	-	-	(23.6)
Net earnings for the period	-	38.5	-	-	38.5
Other comprehensive income for the period	-	-	-	15.3	15.3
Recognition of share-based compensation	-	-	0.1	-	0.1
Share options exercised	2.4	-	(0.3)	-	2.1
Transfer of net actuarial gains on defined benefit plans	-	2.1	-	(2.1)	-
Balance, March 31, 2018	**$ 539.0**	**$ 207.5**	**$ 15.8**	**$ 96.9**	**$ 859.2**

(in millions of Canadian dollars)	Common Shares	Retained Earnings	Contributed Surplus	Accumulated Other Comprehensive Income	Total
Balance, January 1, 2017	$ 532.4	$ 161.9	$ 15.9	$ 115.1	$ 825.3
Payment of dividends	-	(23.5)	-	-	(23.5)
Net earnings for the period	-	29.6	-	-	29.6
Other comprehensive loss for the period	-	-	-	(2.4)	(2.4)
Recognition of share-based compensation	-	-	0.2	-	0.2
Share options exercised	1.2	-	(0.1)	-	1.1
Transfer of net actuarial gains on defined benefit plans	-	2.0	-	(2.0)	-
Balance, March 31, 2017	**$ 533.6**	**$ 170.0**	**$ 16.0**	**$ 110.7**	**$ 830.3**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, 2018

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") of Russel Metals Inc. and its subsidiaries provides information to assist readers of, and should be read in conjunction with, the condensed consolidated financial statements for the three months ended March 31, 2018, including the notes thereto, and the MD&A and the audited consolidated financial statements for the year ended December 31, 2017, including the notes thereto. In the opinion of management, such condensed consolidated financial statements contain all adjustments necessary for a fair presentation of the results for such periods. The results of operations for the periods shown are not necessarily indicative of what our results will be for the full year. All dollar references in our financial statements and in this report are in Canadian dollars unless otherwise stated.

Additional information related to Russel Metals Inc., including our Annual Information Form, may be obtained from SEDAR at www.sedar.com or on our website at www.russelmetals.com.

Unless otherwise stated, the discussion and analysis contained in this MD&A are as of May 1, 2018.

FORWARD-LOOKING STATEMENTS

Certain statements contained in this MD&A constitute forward-looking statements or information within the meaning of applicable securities laws, including statements as to our future capital expenditures, our outlook, the availability of future financing and our ability to pay dividends. Forward-looking statements relate to future events or our future performance. All statements, other than statements of historical fact, are forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar expressions. Forward-looking statements are necessarily based on estimates and assumptions that, while considered reasonable by us, inherently involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements, including the factors described below.

We are subject to a number of risks and uncertainties which could have a material adverse effect on our future profitability and financial position, including the risks and uncertainties listed below, which are important factors in our business and the metals distribution industry. Such risks and uncertainties include, but are not limited to: the volatility in metal prices; volatility in oil and natural gas prices; cyclicality of the metals industry and the industries that purchase our products; decreased capital and other expenditures in the energy industry; product claims from customers; significant competition that could reduce our market share; the interruption in sources of metals supply; manufacturers selling directly to our customer base; material substitution; credit risk of our customers; lack of credit availability; change in our credit ratings; currency exchange risk; restrictive debt covenants; non-cash asset impairments; the unexpected loss of key individuals; decentralized operating structure; the availability of future acquisitions and their integration; the failure of our key computer-based systems, including our enterprise resource and planning systems; failure to renegotiate any of our collective agreements and work stoppages; litigious business environment; environmental liabilities; environmental concerns or changes in government regulations; legislation on carbon emissions; workplace health and safety laws and regulations; significant changes in laws and governmental regulations; fluctuation of our common share price; dilution; and variability of dividends.

While we believe that the expectations reflected in our forward-looking statements are reasonable, no assurance can be given that these expectations will prove to be correct, and our forward-looking statements included in this MD&A should not be unduly relied upon. These statements speak only as of the date of this MD&A and, except as required by law, we do not assume any obligation to update our forward-looking statements. Our actual results could differ materially from those anticipated in our forward-looking statements including as a result of the risk factors described above and under the heading "Risk" later in this MD&A, and under the heading "Risk Management and Risks Affecting Our Business" in our most recent Annual Information Form and as otherwise disclosed in our filings with securities regulatory authorities which are available on SEDAR at www.sedar.com.

NON-GAAP MEASURES

This MD&A includes a number of measures that are not prescribed by Canadian generally accepted accounting principles ("GAAP") and as such may not be comparable to similar measures presented by other companies. We believe these measures are commonly employed to measure performance in our industry and are used by analysts, investors, lenders and other interested parties to evaluate financial performance and our ability to incur and service debt to support our business activities. The measures we use are specifically defined where they are first used in this report.

While we believe that non-GAAP measures are helpful supplemental information, they should not be considered in isolation as an alternative to net income, cash flows generated by operating, investing or financing activities, or other financial statement data presented in accordance with GAAP.

OVERVIEW

We are one of the largest metals distribution companies in North America. We conduct business primarily in three metals distribution segments: metals service centers, energy products, and steel distributors.

Our basic earnings per share was $0.62 for the quarter ended March 31, 2018 compared to $0.48 for the first quarter of 2017. In the first quarter of 2018 we achieved our highest quarterly earnings per share since 2008.

Higher demand and steel prices led to increased revenues and operating profits in all three segments. Operating profits as a percentage of revenues increased to 6.5%.

On April 16, 2018, we completed the acquisition of the operating assets and facilities of DuBose Steel. DuBose Steel is a full line structural steel service center operation with value-added processing capabilities with locations in Roseboro and Fayetteville in North Carolina. The total purchase price was US$29 million in cash for accounts receivable, inventory, property, plant and equipment.

RESULTS OF OPERATIONS

The following table provides earnings before interest, other finance expense and income taxes. The corporate expenses included are not allocated to specific operating segments. Gross margins (revenue minus cost of sales) as a percentage of revenues for the operating segments are also shown below. The table shows the segments as they are reported to management and are consistent with the segment reporting in our condensed consolidated financial statements.

	Quarters Ended March 31		
(in millions, except percentages)	**2018**	2017	variance as a % of 2017
Segment Revenues			
Metals service centers	**$ 455.4**	$ 386.4	18%
Energy products	**382.1**	339.1	13%
Steel distributors	**93.7**	77.6	21%
Other	**0.1**	0.4	
	$ 931.3	$ 803.5	16%
Segment Operating Profits			
Metals service centers	**$ 28.9**	$ 21.8	33%
Energy products	**32.4**	23.6	37%
Steel distributors	**10.7**	8.4	27%
Corporate expenses	**(6.9)**	(5.1)	(35%)
Asset impairment	**(3.3)**	-	
Other	**(1.2)**	(0.8)	
Earnings before interest, finance expense and taxes	**$ 60.6**	$ 47.9	27%
Segment Gross Margin as a % of Revenues			
Metals service centers	**22.1%**	22.4%	
Energy products	**19.3%**	17.3%	
Steel distributors	**21.6%**	21.6%	
Total operations	**20.9%**	20.2%	
Segment Operating Profit as a % of Revenues			
Metals service centers	**6.3%**	5.6%	
Energy products	**8.5%**	7.0%	
Steel distributors	**11.4%**	10.8%	
Total operations	**6.5%**	6.0%	

Results of our U.S. operations reported for the three months ended March 31, 2018 were converted at $1.2650 per US$1 compared to $1.3231 per US$1 for the three months ended March 31, 2017. The stronger Canadian dollar in 2018 versus 2017 decreased revenues, expenses and profits for our U.S. operations when translated to Canadian dollars. Revenues from our U.S. operations represented 29% of our total revenues. The exchange rate at March 31, 2018 used to translate the balance sheet was $1.2894 per US$1 versus $1.2545 per US$1 at December 31, 2017.

QUARTERLY FINANCIAL HIGHLIGHTS

(for the quarters ended)	**Mar 31 2018**	Dec 31 2017	Sep 30 2017	Jun 30 2017	Mar 31 2017	Dec 31 2016	Sep 30 2016	Jun 30 2016
Revenues *($ millions)*	**$ 931**	$ 825	$ 851	$ 817	$ 804	$ 654	$ 639	$ 624
Operating profits *($ millions)*	**61**	47	58	54	48	45	28	30
Net earnings *($ millions)*	**38**	28	34	32	30	23	16	16
Basic earnings per share *($)*	**0.62**	0.45	0.55	0.52	0.48	0.37	0.26	0.27

METALS SERVICE CENTERS

a) Description of operations

We provide processing and distribution services to a broad base of approximately 46,000 end users through a network of 51 Canadian locations and 14 U.S. locations. Our metals service centers carry a broad line of products in a wide range of sizes, shapes and specifications, including carbon hot rolled and cold finished steel, pipe and tubular products, stainless steel and aluminum. We purchase these products primarily from steel producers in North America and process and package them in accordance with end user specifications. We service all major geographic regions of Canada and the Southeastern and Midwestern regions in the United States. Within Canada, our service centers operate under the names Russel Metals, Métaux Russel, A.J. Forsyth, Acier Leroux, Acier Loubier, Alberta Industrial Metals, B&T Steel, Color Steels, Leroux Steel, Mégantic Métal, Russel Metals Processing, Russel Metals Specialty Products, Métaux Russel Produits Spécialisés, McCabe Steel and York-Ennis. Our U.S. service centers operate under the names Russel Metals Williams Bahcall, JMS Russel Metals, Norton Metals and Baldwin International.

b) Factors affecting results

The following is a general discussion of the significant factors affecting our metals service centers results. More specific information on how these factors impacted the first quarters of 2018 and 2017 is found in the section that follows.

Steel prices fluctuate significantly throughout the steel cycle. Steel prices are influenced by overall international demand, trade sanctions, iron ore prices, scrap steel prices and product availability. Volatile metal prices cause fluctuations in our operating results. Steel price increases were announced in late 2017 and in the first quarter of 2018 resulting in increased selling prices in the 2018 first quarter. Prices have continued to rise into the 2018 second quarter.

In April 2017, the U.S. Department of Commerce self-initiated an investigation under section 232 of the Trade Expansion Act of 1962 to determine whether imports of foreign-made steel were harming U.S. national security. On March 8, 2018, the U.S. President signed executive orders to implement import tariffs of 25% on steel and 10% on aluminum. These tariffs were implemented on March 23, 2018. Canada and Mexico were excluded from the initial tariffs and the excluded countries list was expanded to include South Korea, Australia, Argentina, Brazil and the European Union. These exclusions and other exemptions on specific products may be reviewed and possibly revised in the future.

Supply side management, practiced by steel producers in North America, and international supply and demand, which impacts steel imports, affects product availability. Trade sanctions are initiated either by steel mills or by government agencies in North America. During the fourth quarter of 2017, the Canadian International Trade Tribunal initiated an expiry review on carbon plate from China.

Our operating results are affected by the inherent risk of the cyclicality of the metals industry and the industries that purchase our products. Demand for our products moves in tandem with the economic cycles. Revenues and operating profits fluctuate with the general business activity in the markets served. We are most impacted by the resource (including oil and gas), manufacturing and construction segments of the North American economy.

Canadian service centers, which represent the majority of our metals service center operations, have operations in all regions of Canada and are affected by general regional economic conditions. Our market share and diverse customer base of approximately 29,000 Canadian customers means that our results tend to mirror the performance of the regional economies of Canada. In September 2017, we acquired Color Steels, which expanded our Canadian service center product line to include pre-painted flat rolled product. Our U.S. operations, which have approximately 17,000 customers and are also impacted by the local economic conditions in the regions that they serve. In April 2018, we acquired DuBose Steel which expands our geographic presence in the southeastern United States.

Results of our Canadian operations can be affected by the U.S. dollar exchange rate since some products are sourced outside of Canada and are priced in U.S. dollars. Movement in the Canadian dollar has a short-term impact on inventory prices.

c) Metals service centers segment results -- Three Months Ended March 31, 2018 compared to March 31, 2017

Revenues for the three months ended March 31, 2018 increased 18% to $455 million compared to the same period in 2017 due to stronger demand, higher pricing and the acquisition of Color Steels. Tons shipped in the metals service centers segment in the first quarter of 2018 were approximately 9% higher than the first quarter of 2017 and 5% higher than the fourth quarter of 2017. The increase in tons shipped over the 2017 first quarter, excluding Color Steels, was 7%. The average selling price improved 8% compared to the same quarter in 2017 and was 5% higher than the 2017 fourth quarter.

Gross margin as a percentage of revenues of 22.1% was similar to the same quarter last year and improved from the 2017 annual gross margin of 20.7%. The gross margin as a percentage of revenues in the first quarter of 2017 and 2018 were higher than the 2017 average due to rising steel prices during those periods.

Operating expenses as a percentage of revenues of 15.8% in the 2018 first quarter improved from 16.8% in the 2017 first quarter. Operating expenses improved as a percentage of revenue due to economies realized from higher volume and prices.

Metals service centers operating profits for the three months ended March 31, 2018 of $29 million were 33% higher than the $22 million reported for the same period in 2017 due to volume efficiencies and stronger demand.

ENERGY PRODUCTS

a) Description of operations

We distribute oil country tubular goods (OCTG), line pipe, tubes, valves and fittings, primarily to the energy industry in Western Canada and the United States. A significant portion of our business units are clustered in Alberta and Saskatchewan, Canada, and in the U.S., in Colorado, Oklahoma and Texas. A large portion of our inventories are located in third party yards ready for distribution to customers throughout North America. In addition, we operate from 48 Canadian and 20 U.S. facilities mainly to support our valve and fitting operations. The majority of these facilities are oil field stores which form the Apex Distribution network. We purchase our products from the pipe division of North American steel mills, independent manufacturers of pipe, valves and fittings, international steel mills and other distributors. Our energy products segment operates under the names Apex Distribution, Apex Monarch, Apex Remington, Apex Western Fiberglass, Comco Pipe and Supply Company, Fedmet Tubulars, Triumph Tubular & Supply, Pioneer Pipe and Spartan Energy Tubulars.

b) Factors affecting results

The following is a general discussion of the factors affecting our energy products segment operations. More specific information on how these factors impacted the first quarters of 2018 and 2017 is found in the section that follows.

The price of natural gas and oil can impact rig count and drilling activities, which affects demand for our products. Oil and gas prices increased slightly in 2017 and have stabilized at these higher levels. Rig activity has increased in the first quarter of 2018 in the U.S. which has benefited our U.S energy products operations. In Canada, rig activity during the first quarter was slightly lower than the same period in 2017 resulting in lower revenues in our Canadian downhole operations; however we continued to grow our field store revenues in both Canada and the U.S.

Prices for pipe products are influenced by overall demand, trade sanctions, product availability and metal prices. Trade sanctions are initiated either by steel mills or by government agencies in North America. Both the Canadian and U.S. governments have imposed duties on certain Chinese pipe, which remain in effect and reduce imports of these products. In January 2018, U.S. pipe mills announced a trade petition on imported large diameter pipe from six countries including Canada. The U.S. section 232 investigation, referred to under metals service centers, has had an effect on pipe prices. The Canadian International Trade Tribunal initiated an expiry review on certain seamless casing from China. Prices of valves and fittings are not as sensitive to steel price fluctuations because they are highly engineered products.

Results of our Canadian operations can be affected by the U.S. dollar exchange rate since some products are sourced outside of Canada and are priced in U.S. dollars. Movement in the Canadian dollar has a short-term impact on inventory prices. Drilling related to oil and natural gas in Western Canada historically peaks during the period from October to March.

c) Energy products segment results -- Three Months Ended March 31, 2018 compared to March 31, 2017

Revenues in our energy products segment increased 13% to $382 million for the first quarter of 2018 compared to the same period of 2017 due to higher activity at our field service stores and increased U.S. line pipe activity. Revenues at our Canadian downhole operations were lower than the same period last year due to lower Canadian rig counts.

Gross margin as a percentage of revenues for the three months ended March 31, 2018 was 19.3% compared to 17.3% in the same period in 2017. All of our energy products operations, with the exception of our downhole operations, experienced higher gross margin dollars.

Operating expenses as a percentage of revenues of 10.8% in the quarter ending March 31, 2018 were higher compared to 10.3% in the same quarter last year. The increased percentage reflects the change in mix as the revenues from field service stores were a higher percentage of the segment revenues and these stores have higher operating expenses as a percentage of revenues.

This segment generated an operating profit of $32 million for the three months ended March 31, 2018 compared to $24 million for the same period in 2017 due to the stronger margins and higher revenues.

STEEL DISTRIBUTORS

a) Description of operations

Our steel distributors act as master distributors selling steel in large volumes to other steel service centers and equipment manufacturers mainly on an "as is" basis. Our U.S. operation has a cut-to-length facility operating under the name Arrow Steel, located in Houston, Texas where it processes coil for its customers. Our steel distributors source their steel both domestically and off shore.

The main steel products sourced by this segment are structural beam, plate, coils, pipe and tubing; however, product volumes vary based on the economy and trade actions in North America. Our steel distributors operate under the names Wirth Steel and Sunbelt Group. Arrow Steel processes and levels coil products.

b) Factors affecting results

The following is a general discussion of the significant factors affecting our steel distributors. More specific information on how these factors impacted the first quarters of 2018 and 2017 is found in the section that follows.

Steel prices are influenced by overall demand, trade sanctions and product availability both domestically and worldwide. Trade sanctions are initiated either by steel mills or government agencies in North America. Trade actions currently exist on plate and pipe from specified countries. New duties on imports from additional countries were levied by the U.S. Department of Commerce in 2017 and early in 2018. We continue to monitor the section 232 investigation discussed in more detail under the metals service center section.

Demand for steel that is sourced off shore fluctuates significantly and is mainly driven by price and product availability in North America. Our steel distributors have a significant number of customers who buy product from them on a periodic basis which can result in large fluctuations in revenues reported from period to period.

Our Canadian operations source product outside of Canada that is priced in U.S. dollars and may be subject to movements in the Canadian dollar.

c) Steel distributors segment results -- Three Months Ended March 31, 2018 compared to March 31, 2017

Revenues for steel distributors increased 21% to $94 million for the three months ended March 31, 2018 compared to the same period in 2017 due to increased volumes and selling prices.

Gross margin as a percentage of revenues was 21.6% for the three months ended March 31, 2018 and March 31, 2017.

Operating expenses as a percentage of revenues of 10.1% for the first quarter of 2018 were lower than the 10.8% in the 2017 first quarter. The slightly higher operating expenses were more than offset by overall increased revenues resulting in higher operating profits of $11 million in the quarter compared to $8 million for the period ended March 31, 2017.

CORPORATE EXPENSES -- Three Months Ended March 31, 2018 compared to March 31, 2017

Corporate expenses were $7 million for the three months ended March 31, 2018 which were higher than the $5 million in the first quarter of 2017 due to higher variable and stock-based compensation.

CONSOLIDATED RESULTS -- Three Months Ended March 31, 2018 compared to March 31, 2017

Operating profits were $61 million for the first quarter of 2018 compared to $48 million for the first quarter of 2017 due to improvements in volumes, margins and operating expenses as a percentage of revenues as efficiencies put in place previously allowed expenses to increase at a slower pace than our growth in revenues.

LOSS ON ASSET IMPAIRMENT

During the quarter, we recorded an asset impairment charge of $3.3 million relating to our costs associated with our ERP modernization project, as we decided to move in another direction to meet the needs of the business.

INTEREST EXPENSE

Net interest expense was $7 million in the 2018 first quarter compared to $5 million in the 2017 first quarter as a result of debt levels required to finance higher working capital levels. On March 16, 2018, we issued $150 million 6% Senior Notes with an eight year term that will lead to higher interest expense in the quarters following.

OTHER FINANCE EXPENSE

We recorded finance expense of $1 million related to the final payment for the Apex Distribution contingent consideration.

INCOME TAXES

We recorded a provision for income taxes of $14 million for the first quarter of 2018 compared to $13 million for the first quarter of 2017. Our effective income tax rate for the three months ended March 31, 2018 was 26.9% compared to 30.9% for the three months ended March 31, 2017. U.S. tax reform reduced the effective tax rate of our U.S. operations.

NET EARNINGS

Net earnings for the first quarter of 2018 were $38 million compared to $30 million for the first quarter of 2017. Basic earnings per share for the first quarter of 2018 improved to $0.62 per share compared to $0.48 per share for the first quarter of 2017.

SHARES OUTSTANDING AND DIVIDENDS

The weighted average number of common shares outstanding for the first quarter of 2018 was 61,921,421 compared to 61,754,827 for the first quarter of 2017. Common shares outstanding at March 31, 2018 and May 1, 2018 were 61,965,644.

We paid common share dividends of $24 million or $0.38 per share in the first quarters of 2018 and 2017.

During the 2018 first quarter, we issued $150 million 6% Senior Notes due March 16, 2026. The senior notes have restrictions related to dividends. The notes include a basket for restricted payments for quarterly dividends in excess of $0.38 per share.

We have outstanding $300 million principal amount 6% Senior Notes due April 19, 2022. The indenture for these senior notes has restrictions related to quarterly dividends. There is sufficient room in the applicable basket for restricted payments to continue to pay the current dividend to the maturity of these senior notes.

Under our syndicated bank facility, the payment of dividends is subject to excess borrowing base availability of not less than four times the declared dividend. We do not believe this requirement will restrict our ability to pay dividends.

EBITDA

The following table shows the reconciliation of net earnings to EBITDA:

(millions)	Quarters ended March 31 **2018**	2017
Net earnings	**$ 38.5**	$ 29.6
Provision for income taxes	**14.2**	13.3
Interest and finance expense, net	**7.9**	5.0
Earnings before interest, finance expense and income taxes (EBIT)	**60.6**	47.9
Depreciation and amortization	**8.4**	8.5
Earnings before interest, finance expense, income taxes, depreciation and amortization (EBITDA)	**$ 69.0**	$ 56.4

We believe that EBITDA, a non-GAAP measure, may be useful in assessing our operating performance and as an indicator of our ability to service or incur indebtedness, make capital expenditures and finance working capital requirements. The items excluded in determining EBITDA are significant in assessing our operating results and liquidity. Therefore, EBITDA should not be considered in isolation or as an alternative to cash from operating activities or other combined income or cash flow data prepared in accordance with GAAP.

CAPITAL EXPENDITURES

Capital expenditures were $11 million for the first quarter of 2018 compared to $6 million in the first quarter of 2017. Depreciation expense was $8 million for the first quarter of 2018 and 2017. We expect capital expenditures to be higher than depreciation in 2018 as we continue to invest in equipment for value-added processing.

LIQUIDITY

At March 31, 2018, we had net cash, defined as cash less bank indebtedness, of $20 million compared to net debt of $82 million at December 31, 2017. We generated cash of $71 million from operations in the first quarter of 2018 due to strong earnings and utilized $50 million for working capital to support higher revenues. The new senior notes provided net proceeds of $146 million which was utilized to reduce bank indebtedness. We utilized $11 million for capital expenditures, $31 million in income tax payments and $24 million for dividends.

Due to cyclicality, we experience significant swings in working capital which impact cash flow. Inventory and accounts receivable represent a large percentage of our total assets employed and fluctuate throughout each cycle. Accounts receivable and inventory comprise our largest liquidity risks and utilized $144 million in cash to support increased business activity.

Total assets were $1.9 billion at March 31, 2018 and $1.8 billion at December 31, 2017. At March 31, 2018 current assets excluding cash represented 81% of our total assets excluding cash compared to 79% at December 31, 2017.

Inventory utilized cash of $44 million in the three months ended March 31, 2018. Inventories were higher due to increased steel prices and increased tons to support higher demand. Inventories represented 45% of our total assets at March 31, 2018 compared to 47% at December 31, 2017.

Inventory by Segment *(millions)*	**Mar. 31 2018**	Dec. 31 2017	Sept. 30 2017	June 30 2017	Mar. 31 2017
Metals service centers	**$ 338**	$ 302	$ 306	$ 282	$ 280
Energy products	**435**	414	345	314	267
Steel distributors	**97**	104	125	120	81
Total	**$ 870**	$ 820	$ 776	$ 716	$ 628

Inventory Turns *(quarters ended)*	**Mar. 31 2018**	Dec. 31 2017	Sept. 30 2017	June 30 2017	Mar. 31 2017
Metals service centers	**4.2**	4.5	4.4	4.6	4.3
Energy products	**2.8**	2.3	3.1	3.1	4.2
Steel distributors	**3.0**	3.2	2.6	2.7	3.0
Total	**3.4**	3.2	3.5	3.6	4.1

At March 31, 2018, our metals service centers had inventory tons 7% higher than at March 31, 2017. Tons increased to support stronger demand.

First quarter 2018 inventory levels increased in our energy products operations to support the stronger activity in the oil and gas sector.

Accounts receivable utilized cash of $99 million in the first quarter of 2018 reflecting higher revenues in the quarter compared to fourth quarter 2017. Accounts receivable represented 31% of our total assets, excluding cash at March 31, 2018 compared to 27% of our total assets at December 31, 2017.

During the first quarter of 2018 and 2017 we made income tax payments of $31 million and $2 million respectively. The first quarter of 2018 included final payments for 2017.

The balances disclosed in our consolidated cash flow statements are adjusted to remove the non-cash component related to foreign exchange rate fluctuations impacting inventory, accounts receivable, accounts payable and income tax balances of our U.S. operations.

FREE CASH FLOW

(millions)	Quarters ended March 31 **2018**	2017
Cash from operating activities before non-cash working capital	**$ 71.0**	$ 56.3
Purchase of property, plant and equipment	**(10.9)**	(5.6)
	$ 60.1	$ 50.7

We believe that free cash flow may be useful in assessing our ability to pay dividends, interest, reduce outstanding debt and fund working capital growth. Free cash flow is a non-GAAP measure regularly used by investors and analysts to evaluate companies.

DEBT

(millions)	**March 31 2018**	December 31 2017
Long-term debt		
6% $300 million Unsecured Senior Notes due April 19, 2022	**$ 297**	$ 297
6% $150 million Unsecured Senior Notes due March 16, 2026	**146**	-
	$ 443	$ 297

CASH AND BANK CREDIT FACILITY

Credit Facility *(millions)*	**March 31 2018**	December 31 2017
Bank loans	**$ (125)**	$ (223)
Cash net of outstanding cheques	**145**	141
Net cash (debt)	**20**	(82)
Letters of credit	**(70)**	(34)
	$ (50)	$ (116)
Facilities		
Borrowings and letters of credit	**$ 400**	$ 350
Letters of credit	**50**	50
Facilities availability	**$ 450**	$ 400
Available line based on borrowing base	**$ 450**	$ 400

On February 6, 2018, we increased and extended our credit facility to $450 million expiring September 21, 2021. The facility with a syndicate of Canadian and U.S. banks provides $50 million for letters of credit and $400 million which can be utilized for borrowings or additional letters of credit. The borrowings and letters of credit are available on a revolving basis, up to an amount equal to the sum of specified percentages of our eligible accounts receivable and inventories, to a maximum of $450 million.

As of March 31, 2018, we were entitled to borrow and issue letters of credit totaling $450 million under this facility. At March 31, 2018, we had $125 million in borrowings compared to $223 million at December 31, 2017 as the proceeds from issuing our new senior notes were used to reduce borrowings. We had $70 million in letters of credit at March 31, 2018 compared to $34 million at December 31, 2017.

At March 31, 2018, we were in compliance with all of our financial covenants.

With our cash, cash equivalents and our bank facility we have access to approximately $383 million of cash based on our March 31, 2018 balances. The use of our bank facilities has been predominantly to fund working capital requirements, acquisitions and trade letters of credit for inventory purchases.

CONTRACTUAL OBLIGATIONS

As at March 31, 2018, we were contractually obligated to make payments as per the following table:

	Payments due in				
Contractual Obligations *(millions)*	2018	2019 and 2020	2021 and 2022	2023 and thereafter	Total
Bank indebtedness	$ 116	$ -	$ -	$ -	$ 116
Accounts payable	467	-	-	-	467
Long-term debt	-	-	300	150	450
Long-term debt interest	22	54	46	32	154
Operating leases	17	35	22	22	96
Total	$ 622	$ 89	$ 368	$ 204	$ 1,283

As part of the purchase consideration for Apex Monarch we agreed to pay additional cash consideration during the five years ending 2018, based on earnings before interest and taxes and return on net assets. We do not forecast any additional payment related to this earnout.

We provide defined contribution pension plans for a majority of our Canadian and U.S. employees; however, we have obligations related to multiple defined benefit pension plans in Canada, as disclosed in Note 14 of our 2017 consolidated financial statements. During the first quarter of 2018, we contributed $1 million to these plans. We expect to contribute approximately $5 million to these plans during the remainder of the year. The defined benefit obligations reported in the consolidated financial statements use different assumptions than the going concern actuarial valuations prepared for funding. In addition, the actuarial valuations provide a solvency valuation, which is a valuation assuming the plan is wound up at the valuation date. Our reported funding obligations would increase by $11 million on a solvency basis and thus additional funding could be required based on solvency if the plans were wound up. We estimate the impact of a 0.25% change in the discount rate on the solvency obligation would be approximately $5 million.

We have disclosed our obligations related to environmental litigation, regulatory actions and remediation in our Annual Information Form under the heading "Environmental Regulation". These obligations, which are not material, relate to previously divested or discontinued operations and do not relate to the metals distribution business.

OFF-BALANCE SHEET ARRANGEMENTS

Our off-balance sheet arrangements consist of the letters of credit disclosed in the bank credit facilities table and operating lease obligations disclosed in the contractual obligations table.

ACCOUNTING ESTIMATES

The preparation of our consolidated financial statements requires management to make estimates and judgements that affect the reported amounts. On an ongoing basis, we evaluate our estimates, including those related to bad debts, inventory valuation, useful lives of fixed assets, asset impairment, fair values, income taxes, pensions and benefits obligations, guarantees, decommissioning liabilities, contingencies, contingent consideration, litigation and assigned values on net assets acquired. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Our most significant assets are accounts receivable and inventories.

Accounts Receivable

An allowance for doubtful accounts is maintained for estimated losses resulting from the inability of our customers to make required payments. Assessments are based on aging of receivables, legal issues (bankruptcy status), past collection experience, current financials, credit agency reports and the experience of our credit personnel. Accounts receivable which we determine to be uncollectible are reserved in the period in which the determination is made. If the financial condition of our customers was to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. Our reserve for bad debts at March 31, 2018 was approximately $1 million higher than our reserve at December 31, 2017. Bad debt expense for the first quarter of 2018 as a percentage of revenues was less than 1% and approximates that of 2017.

Inventories

We review our inventories to ensure that the cost of inventories is not in excess of its estimated net realizable value and for obsolete and slow moving product. Inventory reserves or write-downs are recorded when cost exceeds the estimated selling price less cost to sell and when product is determined to be slow moving or obsolete. The inventory reserve level at March 31, 2018 approximated the level at December 31, 2017.

Other areas involving significant estimates and judgements include:

Goodwill Impairment

The determination of whether goodwill and intangibles are impaired requires the estimation of future cash flows and an appropriate discount rate to determine value in use. An impairment occurs when the book value of the assets associated with a particular cash generating unit is greater than the value in use. The assessment of future cash flows and a discount rate requires significant judgment.

Income Taxes
We believe that we have adequately provided for income taxes based on the information that is currently available. The calculation of income taxes in many cases requires significant judgement in interpreting tax rules and regulations, which are constantly changing. Our tax filings are also subject to audits, which could materially change the amount of current and future income tax assets and liabilities. Any change would be recorded as a charge or reduction in income tax expense.

Business Combinations
For each acquisition we review the fair value of assets acquired. Where we deem it appropriate, we hire outside business valuators to assist in the assessment of the fair value of property, plant, equipment, intangibles and contingent consideration of acquired businesses. The assessment of fair values for contingent consideration is completed quarterly and requires significant judgement.

Contingent Liabilities
Provisions for claims and potential claims are determined on a case by case basis. We recognize contingent loss provisions when it is determined that a loss is probable and when we are able to reasonably estimate the obligation. This determination takes significant judgement and actual cash outflows might be materially different from estimates. In addition, we may receive claims in the future that could have a material impact on our financial results.

The Company and certain of its subsidiaries have been named defendants in a number of legal actions. Although the outcome of these legal actions cannot be determined, management intends to defend all such legal actions and has recorded provisions, as required, based on its best estimate of the potential losses. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on our financial position, cash flows or operations.

Employee Benefit Plans
At least every three years, our actuaries perform a valuation for each defined benefit plan to determine the actuarial present value of the benefits. The valuation uses management's assumptions for the interest rate, rate of compensation increase, rate of increase in government benefits and expected average remaining years of service of employees. While we believe that these assumptions are reasonable, differences in actual results or changes in assumptions could materially affect employee benefit obligations and future net benefit plan cost. We account for differences between actual and assumed results by recognizing differences in benefit obligations and plan performance immediately in other comprehensive income.

We had approximately $136 million in plan assets at March 31, 2018, which is a decrease of approximately $2 million from December 31, 2017. The discount rate used on the employee benefit plan obligation for the quarter ended March 31, 2018 was 3.50% which is 25 basis points higher than the discount rate at December 31, 2017.

CONTROLS AND PROCEDURES

Disclosure controls and procedures are designed to provide reasonable assurance that all relevant information is gathered and reported to senior management on a timely basis so that appropriate decisions can be made regarding public disclosure.

The purpose of internal controls over financial reporting as defined by the Canadian Securities Administrators is to provide reasonable assurance that:

(i) financial statements prepared for external purposes are in accordance with the Company's generally accepted accounting principles,
(ii) transactions are recorded as necessary to permit the preparation of financial statements, and records are maintained in reasonable detail,
(iii) receipts and expenditures of the Company are made only in accordance with authorizations of the Company's management and directors, and
(iv) unauthorized acquisitions, uses or dispositions of the Company's assets that could have a material effect on the financial statements will be prevented or detected in order to prevent material error in financial statements.

The Chief Executive Officer and the Executive Vice President and Chief Financial Officer have caused management and other employees to design and document our disclosure controls and procedures and our internal controls over financial reporting. The design of internal controls was completed using the framework and criteria established in "Internal Control - Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission.

No changes were made in our disclosure controls and procedures of our internal controls over financial reporting during the first quarter of 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

VISION AND STRATEGY

The metals distribution business is a segment of a mature, cyclical industry. We believe we enhance profitability by operating with the lowest possible net assets at all times. This reduces borrowings and minimizes interest expense in all periods of the economic cycle and creates returns on net assets that are more stable. Our conservative management approach creates relatively stronger trough earnings but could cause potential peak earnings to be somewhat muted. Management believes that this strategy will result in higher average profits and that we will generate earnings over the cycle in the top quartile of the industry.

Growth from selective acquisitions is also part of our strategy. We focus on investment opportunities in metals and energy distribution businesses that have strong market niches or provide mass to our existing operations. New acquisitions could be either major stand-alone operations or ones that complement our existing operations. In addition, we will continue to invest in value-added processing that allows for growth and will further stabilize our returns. We completed the acquisition of Color Steels in 2017 which provided a new product line to our Canadian service center operations. On April 16, 2018, we completed the acquisition of the operating assets and facilities of DuBose Steel which provides a new geographic area to our U.S. service center operations. We continue to review opportunities for additional acquisitions.

We believe that the steel pricing cycle will continue to be highly volatile, and that our decentralized management structure and philosophy that allows the fastest reaction to changes that affect the industry will be the most successful. We will continue to invest in our business systems to enable faster reaction times to changing business conditions.

RISK

The timing and extent of future price changes from steel producers and their impact on us cannot be predicted with any certainty due to the inherent cyclical nature of the steel industry, modest capacity utilization rates for North American steel producers and import availability. The tariffs implemented under the section 232 investigation have supported higher steel prices and North American production. Future changes to country or product exemptions may impact steel prices and product availability.

A large portion of our revenues are dependent on the oil and gas industry whose activity fluctuates with oil and gas prices. Our acquisitions between 2012 and 2015 of oil field store operations increased our exposure to the oil and gas industry; however, they have provided a more stable stream of earnings for the energy products segment and made us one of the largest energy services companies in Canada.

We have implemented an enterprise risk management program. The enterprise risk management program and a summary of the risks affecting our business is described under the heading "Risk Management and Risks Affecting Our Business" in our most recent Annual Information Form, which section is incorporated by reference in this "Risk" section of our MD&A.

OUTLOOK

In the first quarter of 2018, volume growth, steel price increases and improved operating efficiencies contributed to our strong operating results. We expect steel prices to level off in the second quarter; however, current steel prices are more robust than experienced in the last six years. Demand levels for the industries that we serve have been healthy and we expect this to continue in the second quarter. Our energy products segment will have lower revenues related to the seasonal decline in Western Canada.

RUSSEL METALS INC.
CONSOLIDATED STATEMENTS OF EARNINGS ON AN ADJUSTED BASIS

($ millions)	Q1 2018	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015	Q4 2014	Q3 2014	Q2 2014	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012
METALS SERVICE CENTERS																									
Revenue	455.4	418.4	414.9	415.5	386.4	329.5	348.9	364.0	341.1	326.3	369.2	385.2	400.4	402.6	416.9	419.4	391.5	351.9	366.9	377.8	359.0	338.5	382.3	432.3	428.0
Cost of goods sold	354.7	337.6	333.8	325.9	299.8	261.8	271.4	280.8	270.6	264.4	297.4	314.1	320.0	324.6	332.6	331.5	306.5	280.7	290.9	300.9	284.1	270.2	305.3	344.0	337.8
Operating expenses	71.8	65.1	63.0	65.2	64.8	60.5	60.1	59.3	60.9	57.2	61.6	57.9	64.6	64.0	62.1	62.4	63.6	57.8	56.2	56.4	56.9	51.4	54.5	57.7	58.1
EBIT	**28.9**	**15.7**	**18.1**	**24.4**	**21.8**	**7.2**	**17.4**	**23.9**	**9.6**	**4.7**	**10.2**	**13.2**	**15.8**	**14.0**	**22.2**	**25.5**	**21.4**	**13.4**	**19.8**	**20.5**	**18.0**	**16.9**	**22.5**	**30.6**	**32.1**
Depreciation & amortization	5.8	5.8	6.0	6.0	5.9	6.1	6.2	6.2	6.2	5.8	6.1	6.0	6.0	6.1	5.8	5.7	5.6	5.6	5.8	5.4	5.7	5.5	5.5	5.3	4.8
EBITDA	**34.7**	**21.5**	**24.1**	**30.4**	**27.7**	**13.3**	**23.6**	**30.1**	**15.8**	**10.5**	**16.3**	**19.2**	**21.8**	**20.1**	**28.0**	**31.2**	**27.0**	**19.0**	**25.6**	**25.9**	**23.7**	**22.4**	**28.0**	**35.9**	**36.9**
Cost of goods sold	77.9%	80.7%	80.5%	78.4%	77.6%	79.5%	77.8%	77.1%	79.3%	81.0%	80.6%	81.5%	79.9%	80.6%	79.8%	79.0%	78.3%	79.8%	79.3%	79.6%	79.1%	79.8%	79.9%	79.6%	78.9%
Operating expenses	15.8%	15.6%	15.2%	15.7%	16.8%	18.4%	17.2%	16.3%	17.9%	17.5%	16.7%	15.0%	16.1%	15.9%	14.9%	14.9%	16.2%	16.4%	15.3%	14.9%	15.8%	15.2%	14.3%	13.3%	13.6%
Depreciation & amortization	1.3%	1.4%	1.4%	1.4%	1.5%	1.9%	1.8%	1.7%	1.8%	1.8%	1.7%	1.6%	1.5%	1.5%	1.4%	1.4%	1.4%	1.6%	1.6%	1.4%	1.6%	1.6%	1.4%	1.2%	1.1%
EBIT	6.3%	3.8%	4.4%	5.9%	5.6%	2.2%	5.0%	6.6%	2.8%	1.4%	2.8%	3.4%	3.9%	3.5%	5.3%	6.1%	5.5%	3.8%	5.4%	5.4%	5.0%	5.0%	5.9%	7.1%	7.5%
EBITDA	7.6%	5.1%	5.8%	7.3%	7.2%	4.0%	6.8%	8.3%	4.6%	3.2%	4.4%	5.0%	5.4%	5.0%	6.7%	7.4%	6.9%	5.4%	7.0%	6.9%	6.6%	6.6%	7.3%	8.3%	8.6%
ENERGY PRODUCTS																									
Revenue	382.1	299.9	335.2	296.0	339.1	241.7	215.3	175.8	248.4	274.1	299.6	268.5	384.9	484.1	497.2	365.7	445.1	387.3	353.4	312.9	389.2	344.4	249.3	191.7	274.8
Cost of goods sold	308.5	235.9	264.8	240.7	280.6	208.3	182.0	146.9	207.1	228.4	246.3	217.0	319.7	402.1	411.9	296.4	367.7	327.1	300.4	263.3	329.5	299.3	216.0	165.0	237.1
Operating expenses	41.2	36.4	36.4	33.7	34.9	28.1	27.2	28.2	34.5	33.0	36.6	33.3	42.5	46.3	46.4	40.8	43.1	38.7	36.7	32.6	35.2	27.1	17.5	16.2	18.8
EBIT	**32.4**	**27.6**	**34.0**	**21.6**	**23.6**	**5.3**	**6.1**	**0.7**	**6.8**	**12.7**	**16.7**	**18.2**	**22.7**	**35.7**	**38.9**	**28.5**	**34.3**	**21.5**	**16.3**	**17.0**	**24.5**	**18.0**	**15.8**	**10.5**	**18.9**
Depreciation & amortization	2.2	2.2	2.2	2.1	2.2	2.1	2.1	2.3	2.3	2.5	2.5	2.6	2.5	2.6	2.8	2.6	2.6	2.5	2.4	2.2	2.3	1.5	0.5	0.4	0.4
EBITDA	**34.6**	**29.8**	**36.2**	**23.7**	**25.8**	**7.4**	**8.2**	**3.0**	**9.1**	**15.2**	**19.2**	**20.8**	**25.2**	**38.3**	**41.7**	**31.1**	**36.9**	**24.0**	**18.7**	**19.2**	**26.8**	**19.5**	**16.3**	**10.9**	**19.3**
Cost of goods sold	80.7%	78.7%	79.0%	81.3%	82.7%	86.2%	84.5%	83.6%	83.4%	83.3%	82.2%	80.8%	83.1%	83.1%	82.8%	81.1%	82.6%	84.5%	85.0%	84.1%	84.7%	86.9%	86.6%	86.1%	86.3%
Operating expenses	10.8%	12.1%	10.9%	11.4%	10.3%	11.6%	12.6%	16.0%	13.9%	12.0%	12.2%	12.4%	11.0%	9.6%	9.3%	11.2%	9.7%	10.0%	10.4%	10.4%	9.0%	7.9%	7.0%	8.5%	6.8%
Depreciation & amortization	0.6%	0.7%	0.7%	0.7%	0.6%	0.9%	1.0%	1.3%	0.9%	0.9%	0.8%	1.0%	0.6%	0.5%	0.6%	0.7%	0.6%	0.6%	0.7%	0.7%	0.6%	0.4%	0.2%	0.2%	0.1%
EBIT	8.5%	9.2%	10.1%	7.3%	7.0%	2.2%	2.8%	0.4%	2.7%	4.6%	5.6%	6.8%	5.9%	7.4%	7.8%	7.8%	7.7%	5.6%	4.6%	5.4%	6.3%	5.2%	6.3%	5.5%	6.9%
EBITDA	9.1%	9.9%	10.8%	8.0%	7.6%	3.1%	3.8%	1.7%	3.7%	5.5%	6.4%	7.7%	6.5%	7.9%	8.4%	8.5%	8.3%	6.2%	5.3%	6.1%	6.9%	5.7%	6.5%	5.7%	7.0%
STEEL DISTRIBUTORS																									
Revenue	93.7	104.4	97.2	100.9	77.6	79.3	71.7	81.0	72.5	71.5	102.9	105.5	118.5	124.9	122.5	106.3	87.3	70.4	74.1	65.1	73.6	81.3	78.4	92.0	99.4
Cost of goods sold	73.5	88.8	82.4	81.7	60.8	66.5	57.9	66.0	57.6	65.0	93.9	92.8	104.3	106.5	104.1	91.7	75.8	61.7	65.3	56.5	64.3	70.6	68.2	79.2	84.1
Operating expenses	9.5	8.1	6.7	9.0	8.4	5.2	8.5	6.0	7.8	5.2	5.0	5.9	7.9	6.8	6.6	6.0	5.2	4.4	3.9	3.6	4.5	4.1	4.3	4.7	5.6
EBIT	**10.7**	**7.5**	**8.1**	**10.2**	**8.4**	**7.6**	**5.3**	**9.0**	**7.1**	**1.3**	**4.0**	**6.8**	**6.3**	**11.6**	**11.8**	**8.6**	**6.3**	**4.3**	**4.9**	**5.0**	**4.8**	**6.6**	**5.9**	**8.1**	**9.7**
Depreciation & amortization	0.3	0.2	0.2	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.1	0.2	0.1	0.1	0.1	0.1	0.1	0.1		0.1	-	-	0.1
EBITDA	**11.0**	**7.7**	**8.3**	**10.5**	**8.7**	**7.8**	**5.5**	**9.2**	**7.3**	**1.5**	**4.2**	**7.0**	**6.4**	**11.8**	**11.9**	**8.7**	**6.4**	**4.4**	**5.0**	**5.1**	**4.8**	**6.7**	**5.9**	**8.1**	**9.8**
Cost of goods sold	78.4%	85.1%	84.8%	81.0%	78.4%	83.9%	80.8%	81.5%	79.4%	90.9%	91.3%	88.0%	88.0%	85.3%	85.0%	86.3%	86.8%	87.6%	88.1%	86.8%	87.4%	86.8%	87.0%	86.1%	84.6%
Operating expenses	10.1%	7.8%	6.9%	8.9%	10.8%	6.6%	11.9%	7.4%	10.8%	7.3%	4.9%	5.6%	6.7%	5.4%	5.4%	5.6%	6.0%	6.3%	5.3%	5.5%	6.1%	5.0%	5.5%	5.1%	5.6%
Depreciation & amortization	0.3%	0.2%	0.2%	0.3%	0.4%	0.3%	0.3%	0.2%	0.3%	0.3%	0.2%	0.2%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%	0.2%	0.0%	0.1%	0.0%	0.0%	0.1%
EBIT	11.4%	7.2%	8.3%	10.1%	10.8%	9.6%	7.4%	11.1%	9.8%	1.8%	3.9%	6.4%	5.3%	9.3%	9.6%	8.1%	7.2%	6.1%	6.6%	7.7%	6.5%	8.1%	7.5%	8.8%	9.8%
EBITDA	11.7%	7.4%	8.5%	10.4%	11.2%	9.8%	7.7%	11.4%	10.1%	2.1%	4.1%	6.6%	5.4%	9.4%	9.7%	8.2%	7.3%	6.2%	6.7%	7.8%	6.5%	8.2%	7.5%	8.8%	9.9%
TBTL																									
Revenue	0.1	2.4	3.6	4.1	0.4	3.1	3.3	2.9	0.1	1.1	1.7	2.1	0.1	1.7	2.1	1.9	0.1	1.5	2.4	2.3		1.7	2.6	2.7	0.7
Cost of goods sold								-	-	-	0.1	-	-		-	-	(0.1)	(0.1)	0.1	-	-	-	-	-	-
Operating expenses	1.3	1.5	1.9	1.3	1.2	1.5	1.5	1.3	1.2	2.2	1.2	1.4	1.5	1.6	0.5	1.4	1.7	2.3	1.6	1.8	1.5	2.6	1.7	1.5	1.4
EBIT	**(1.2)**	**0.9**	**1.7**	**2.8**	**(0.8)**	**1.6**	**1.8**	**1.6**	**(1.1)**	**(1.1)**	**0.4**	**0.7**	**(1.4)**	**0.1**	**1.6**	**0.5**	**(1.5)**	**(0.7)**	**0.7**	**0.5**	**(1.5)**	**(0.9)**	**0.9**	**1.2**	**(0.7)**
CORPORATE & OTHER																									
Expenses	6.8	4.3	4.3	4.8	5.0	4.4	2.8	4.9	5.8	(0.1)	4.0	4.1	4.1	2.8	4.8	5.2	5.1	5.3	5.0	2.6	4.3	4.1	4.7	3.9	6.7
Depreciation & amortization	0.1	0.5	0.1	0.1	0.1	0.2	0.2	0.2	0.1	0.2	0.1		0.1	-	-	0.1	0.1	0.2	0.2	0.2		0.1	0.1	0.1	0.2
EBIT	**(10.2)**	**(4.8)**	**(4.4)**	**(4.9)**	**(5.1)**	**(4.6)**	**(3.0)**	**(5.1)**	**(5.9)**	**(0.1)**	**(4.1)**	**(4.1)**	**(4.2)**	**(2.8)**	**(4.8)**	**(5.3)**	**(5.2)**	**(5.5)**	**(5.2)**	**(2.8)**	**(4.3)**	**(4.2)**	**(4.8)**	**(4.0)**	**(6.9)**
EBITDA	**(10.1)**	**(4.3)**	**(4.3)**	**(4.8)**	**(5.0)**	**(4.4)**	**(2.8)**	**(4.9)**	**(5.8)**	**0.1**	**(4.0)**	**(4.1)**	**(4.1)**	**(2.8)**	**(4.8)**	**(5.2)**	**(5.1)**	**(5.3)**	**(5.0)**	**(2.6)**	**(4.3)**	**(4.1)**	**(4.7)**	**(3.9)**	**(6.7)**
Expenses	0.7%	0.5%	0.5%	0.6%	0.6%	0.7%	0.4%	0.8%	0.9%	0.0%	0.5%	0.5%	0.5%	0.3%	0.5%	0.6%	0.6%	0.7%	0.6%	0.3%	0.5%	0.5%	0.7%	0.5%	0.8%
Depreciation & amortization	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Operating EBIT	**$ 60.6**	**$ 46.9**	**$ 57.5**	**$ 54.1**	**$ 47.9**	**$ 17.1**	**$ 27.6**	**$ 30.1**	**$ 16.5**	**$ 17.5**	**$ 27.2**	**$ 34.8**	**$ 39.2**	**$ 58.6**	**$ 69.7**	**$ 57.8**	**$ 55.3**	**$ 33.0**	**$ 36.5**	**$ 40.2**	**$ 41.5**	**$ 36.4**	**$ 40.3**	**$ 46.4**	**$ 53.1**
Operating EBITDA	**$ 69.0**	**$ 55.6**	**$ 66.0**	**$ 62.6**	**$ 56.4**	**$ 25.7**	**$ 36.3**	**$ 39.0**	**$ 25.3**	**$ 26.2**	**$ 36.1**	**$ 43.6**	**$ 47.9**	**$ 67.5**	**$ 78.5**	**$ 66.4**	**$ 63.9**	**$ 41.5**	**$ 45.2**	**$ 48.4**	**$ 49.7**	**$ 43.8**	**$ 46.6**	**$ 52.5**	**$ 58.8**
Operating EBIT	6.5%	5.7%	6.8%	6.6%	6.0%	2.6%	4.3%	4.8%	2.5%	2.6%	3.5%	4.6%	4.3%	5.8%	6.7%	6.5%	6.0%	4.1%	4.6%	5.3%	5.0%	4.8%	5.7%	6.5%	6.6%
Operating EBITDA	7.4%	6.7%	7.8%	7.7%	7.0%	3.9%	5.7%	6.3%	3.8%	3.9%	4.7%	5.7%	5.3%	6.7%	7.6%	7.4%	6.9%	5.1%	5.7%	6.4%	6.0%	5.7%	6.5%	7.3%	7.3%

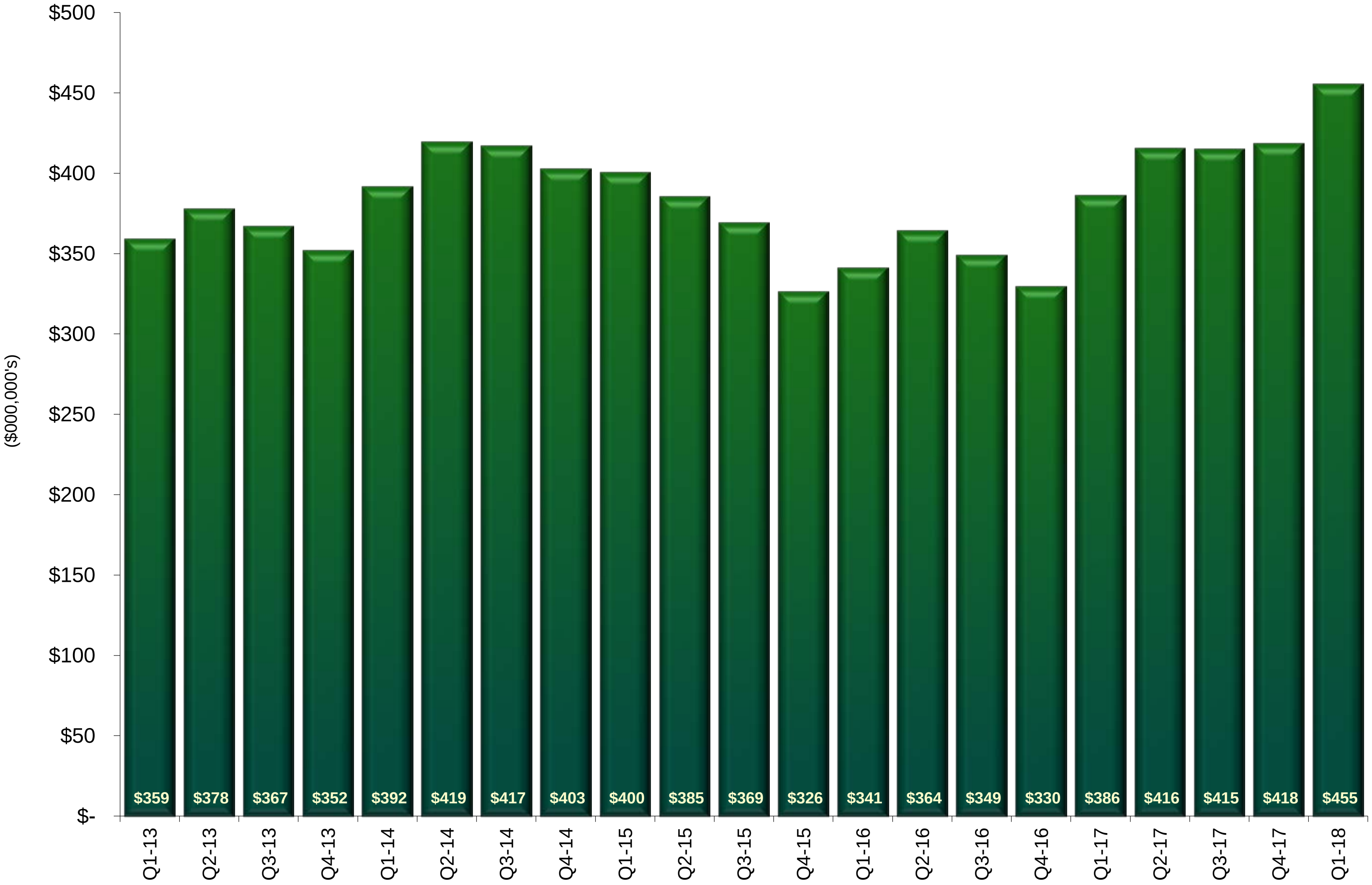
SUMMARY

RUSSEL METALS INC.

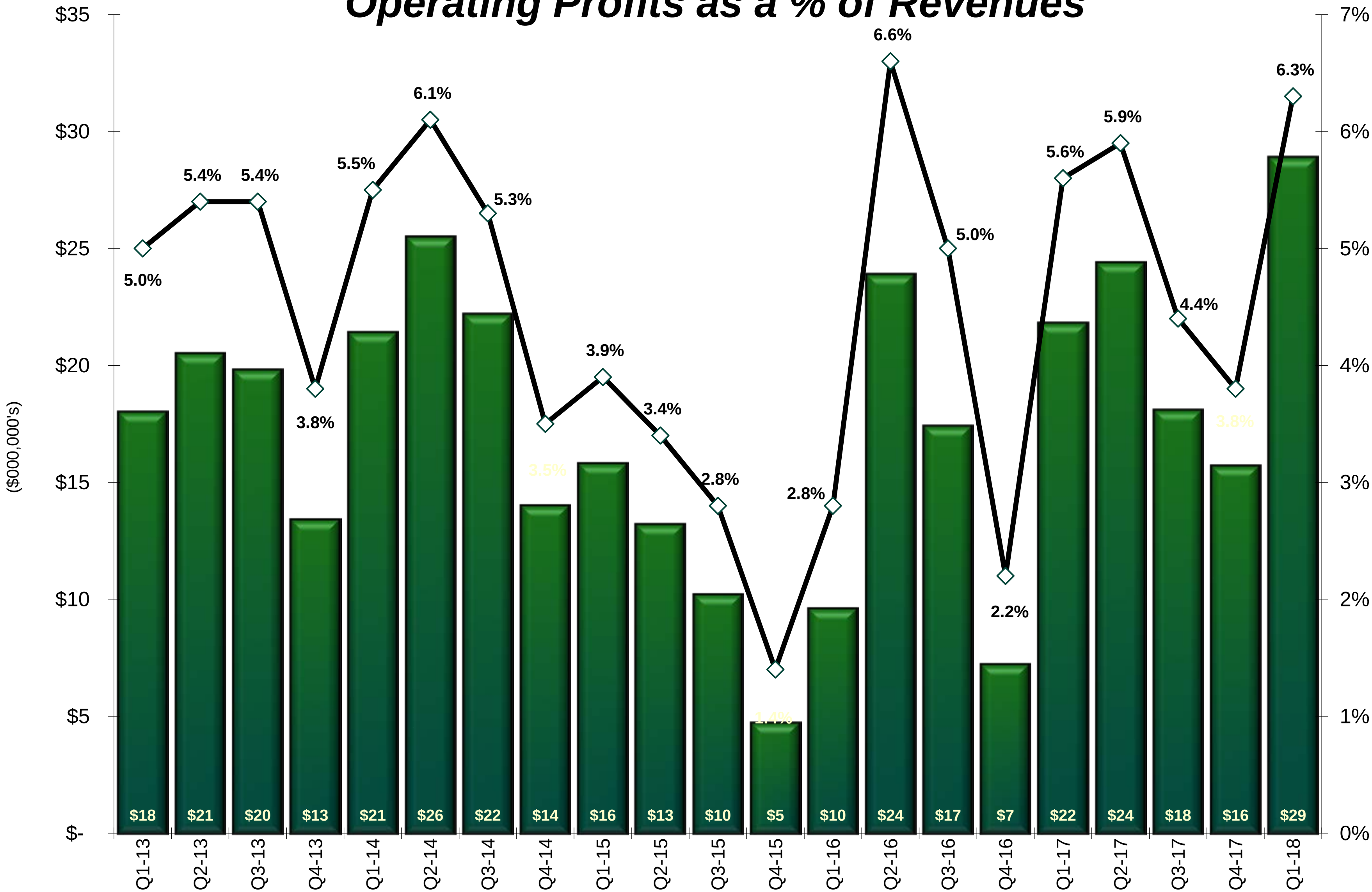
CONSOLIDATED STATEMENTS OF EARNINGS ON AN ADJUSTED BASIS

($ millions)	Q1 2018	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015	Q4 2014	Q3 2014	Q2 2014	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Quarter ended:																									
Revenue	931.3	825.1	850.9	816.5	803.5	653.6	639.2	623.7	662.1	673.0	773.4	761.3	903.9	1,013.3	1,038.7	893.3	924.0	811.1	796.8	758.1	821.8	765.9	712.6	718.7	802.9
Cost of goods sold	736.7	662.3	681.0	648.3	641.2	536.6	511.3	493.7	535.3	557.8	637.7	623.9	744.0	833.2	848.6	719.6	749.9	669.4	656.7	620.7	677.9	640.1	589.5	588.2	659.0
Operating expenses	123.8	111.1	108.0	109.2	109.3	95.3	97.3	94.8	104.4	97.6	104.4	98.5	116.5	118.7	115.6	110.6	113.6	103.2	98.4	94.4	98.1	85.2	78.0	80.1	83.9
Corp. Expenses and other	10.2	4.8	4.4	4.9	5.1	4.6	3.0	5.1	5.9	0.1	4.1	4.1	4.2	2.8	4.8	5.3	5.2	5.5	5.2	2.8	4.3	4.2	4.8	4.0	6.9
Operating EBIT	**60.6**	**46.9**	**57.5**	**54.1**	**47.9**	**17.1**	**27.6**	**30.1**	**16.5**	**17.5**	**27.2**	**34.8**	**39.2**	**58.6**	**69.7**	**57.8**	**55.3**	**33.0**	**36.5**	**40.2**	**41.5**	**36.4**	**40.3**	**46.4**	**53.1**
Depreciation & amortization	8.4	8.7	8.5	8.5	8.5	8.6	8.7	8.9	8.8	8.7	8.9	8.8	8.7	8.9	8.8	8.6	8.6	8.5	8.7	8.2	8.2	7.4	6.3	6.1	5.7
Operating EBITDA	**69.0**	**55.6**	**66.0**	**62.6**	**56.4**	**25.7**	**36.3**	**39.0**	**25.3**	**26.2**	**36.1**	**43.6**	**47.9**	**67.5**	**78.5**	**66.4**	**63.9**	**41.5**	**45.2**	**48.4**	**49.7**	**43.8**	**46.6**	**52.5**	**58.8**
Gain on sale of asset		-	-	-	-	(27.7)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EBIT	**60.6**	**46.9**	**57.5**	**54.1**	**47.9**	**44.8**	**27.6**	**30.1**	**16.5**	**17.5**	**27.2**	**34.8**	**39.2**	**58.6**	**69.7**	**57.8**	**55.3**	**33.0**	**36.5**	**40.2**	**41.5**	**36.4**	**40.3**	**46.4**	**53.1**
EBITDA	**69.0**	**55.6**	**66.0**	**62.6**	**56.4**	**53.4**	**36.3**	**39.0**	**25.3**	**26.2**	**36.1**	**43.6**	**47.9**	**67.5**	**78.5**	**66.4**	**63.9**	**41.5**	**45.2**	**48.4**	**49.7**	**43.8**	**46.6**	**52.5**	**58.8**
Twelve months ended:																									
Revenue	3,423.8	3,296.0	3,124.5	2,912.8	2,720.0	2,578.6	2,598.0	2,732.2	2,869.8	3,111.6	3,451.9	3,717.2	3,849.2	3,869.3	3,667.1	3,425.2	3,290.0	3,187.8	3,142.6	3,058.4	3,019.0	3,000.1	2,945.8	2,938.6	2,838.5
Cost of goods sold	2,728.3	2,632.8	2,507.1	2,337.4	2,182.8	2,076.9	2,098.1	2,224.5	2,354.7	2,563.4	2,838.8	3,049.7	3,145.4	3,151.3	2,987.5	2,795.6	2,696.7	2,624.7	2,595.4	2,528.2	2,495.7	2,476.8	2,422.5	2,411.0	2,307.7
Operating expenses	476.4	456.8	440.8	428.7	414.5	410.4	408.2	416.4	419.1	429.5	453.3	465.2	478.5	476.6	463.8	447.0	428.3	411.9	392.6	371.8	358.7	347.1	337.2	336.9	334.4
Operating EBIT	**219.1**	**206.4**	**176.6**	**146.7**	**122.7**	**91.3**	**91.7**	**91.3**	**96.0**	**118.7**	**159.8**	**202.3**	**225.3**	**241.4**	**215.8**	**182.6**	**165.0**	**151.2**	**154.6**	**158.4**	**164.6**	**176.2**	**186.1**	**190.7**	**196.4**
Gain on sale of asset	-	-	(27.7)	(27.7)	(27.7)	(27.7)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EBIT	**219.1**	**206.4**	**204.3**	**174.4**	**150.4**	**119.0**	**91.7**	**91.3**	**96.0**	**118.7**	**159.8**	**202.3**	**225.3**	**241.4**	**215.8**	**182.6**	**165.0**	**151.2**	**154.6**	**158.4**	**164.6**	**176.2**	**186.1**	**190.7**	**196.4**
Depreciation & amortization	34.1	34.2	34.1	34.3	34.7	35.0	35.1	35.3	35.2	35.1	35.3	35.2	35.0	34.9	34.5	34.4	34.0	33.6	32.5	30.1	28.0	25.5	23.9	23.4	23.2
EBITDA	**253.2**	**240.6**	**238.4**	**208.7**	**185.1**	**154.0**	**126.8**	**126.6**	**131.2**	**153.8**	**195.1**	**237.5**	**260.3**	**276.3**	**250.3**	**217.0**	**199.0**	**184.8**	**187.1**	**188.5**	**192.6**	**201.7**	**210.0**	**214.1**	**219.6**

Metals Service Centers Revenues

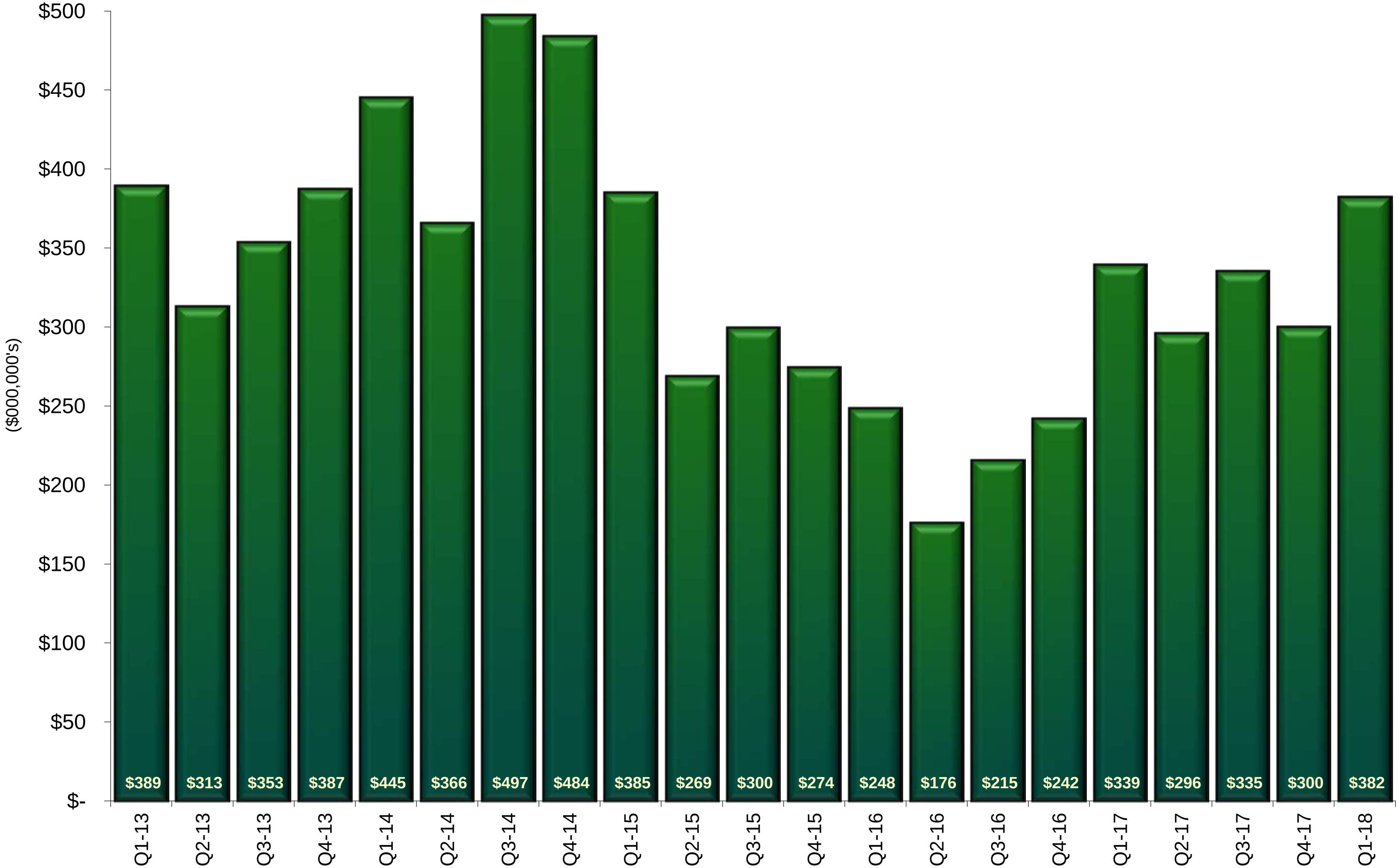


Metals Service Centers EBIT $ and Operating Profits as a % of Revenues

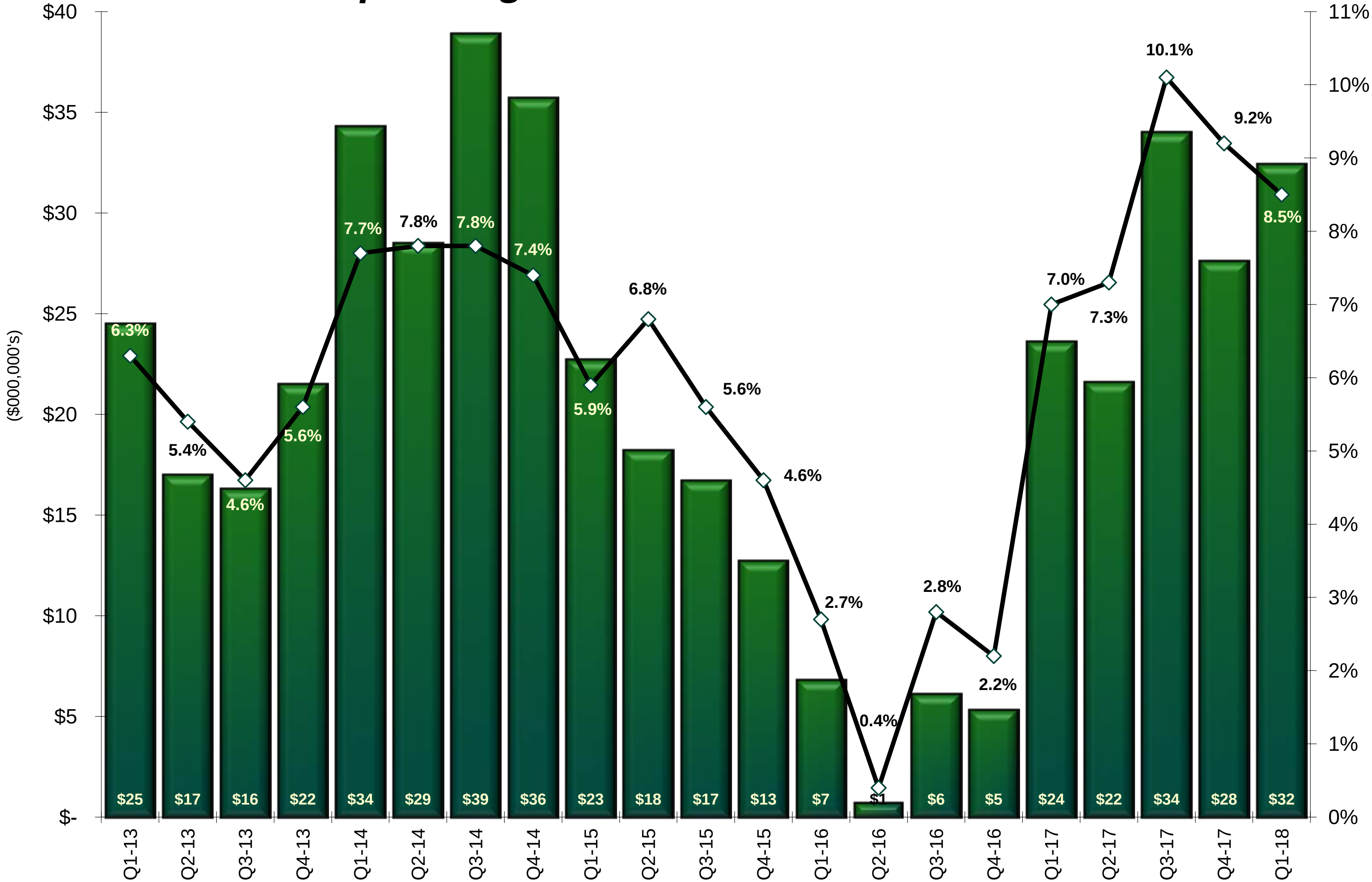


*excluding inventory write-down in 2014 and 2015

Energy Products Revenues

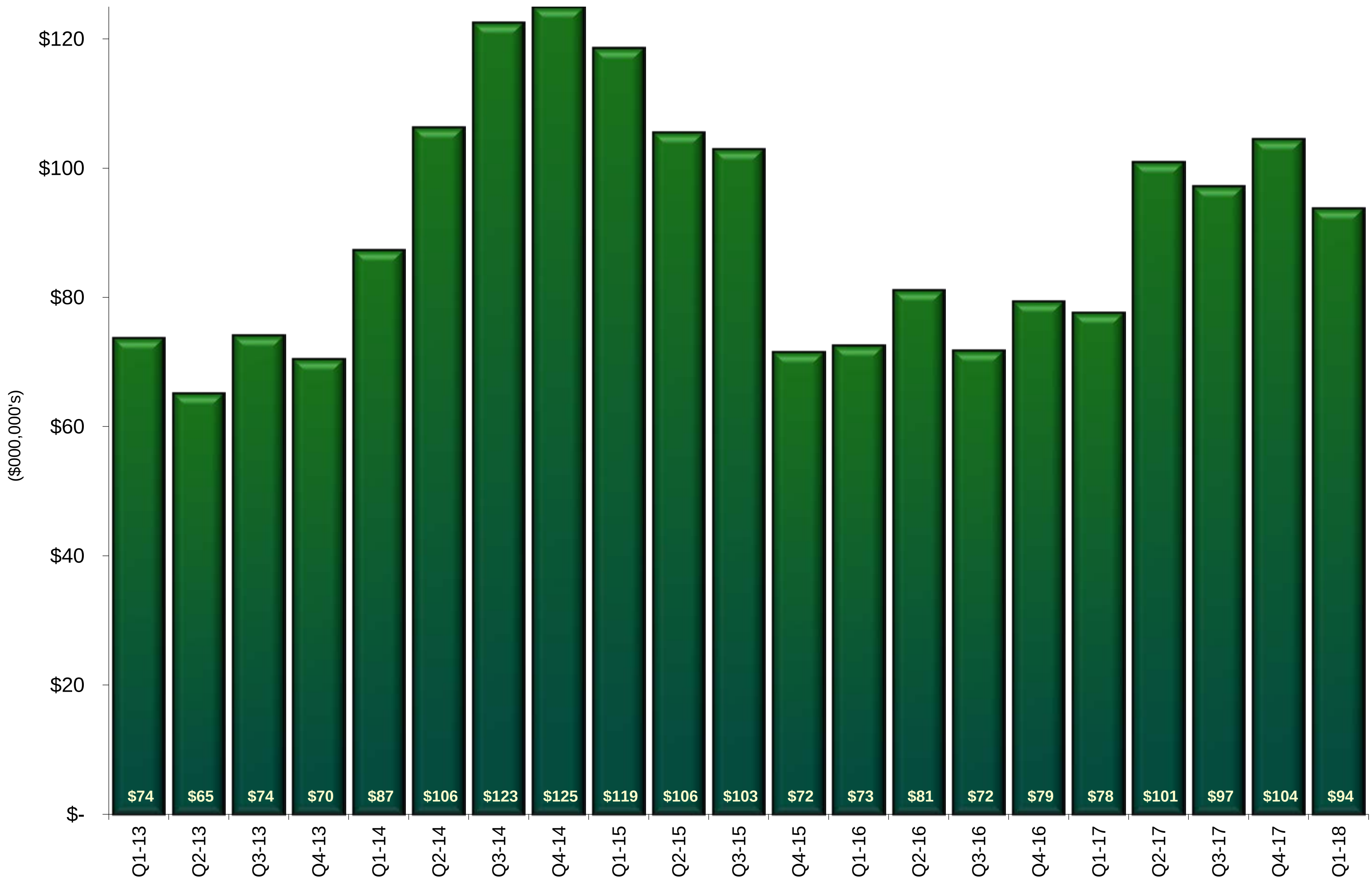


Energy Products EBIT $ and Operating Profits for a % of Revenues

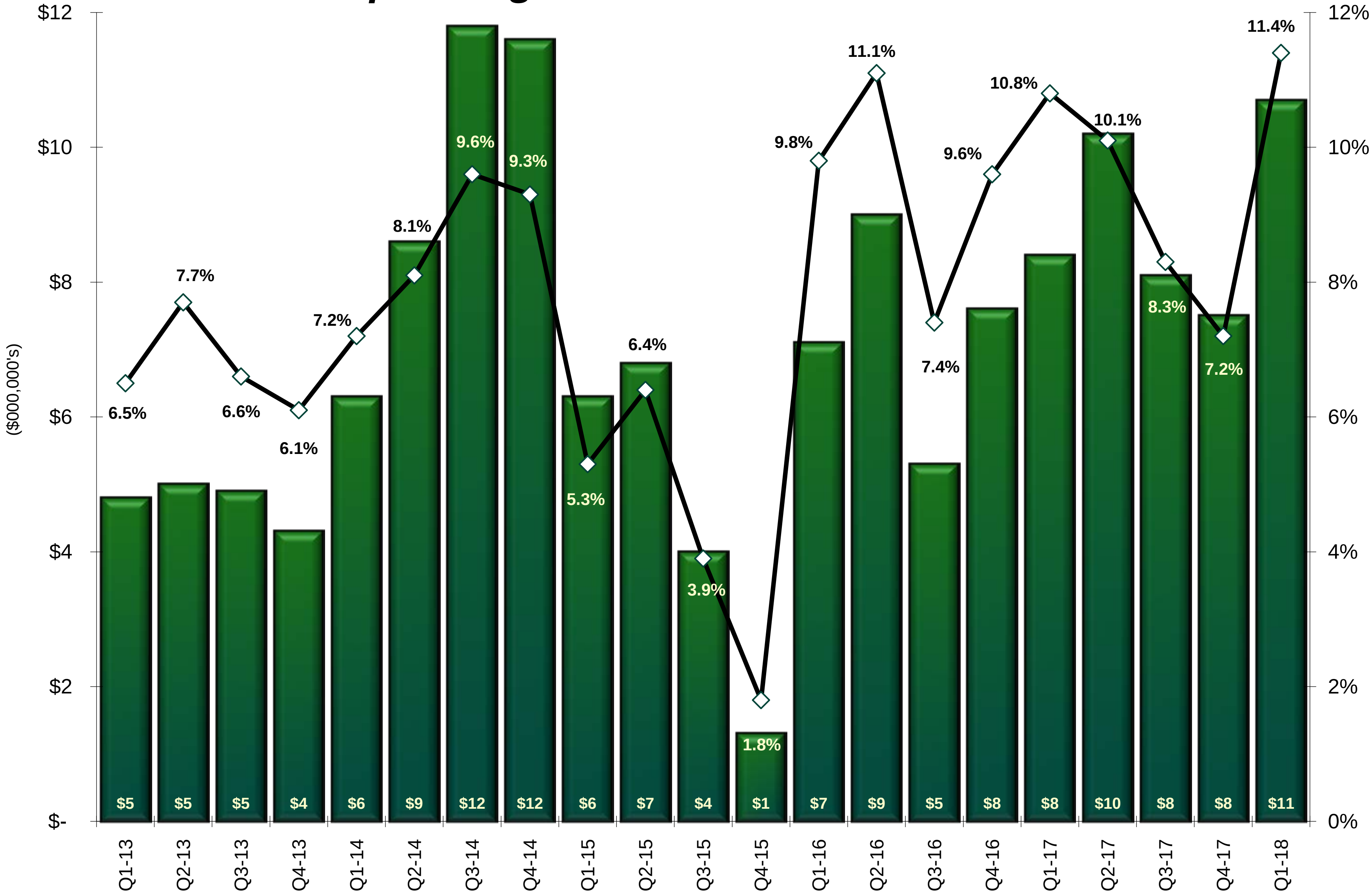


**excluding inventory write-down in 2014 and 2015*

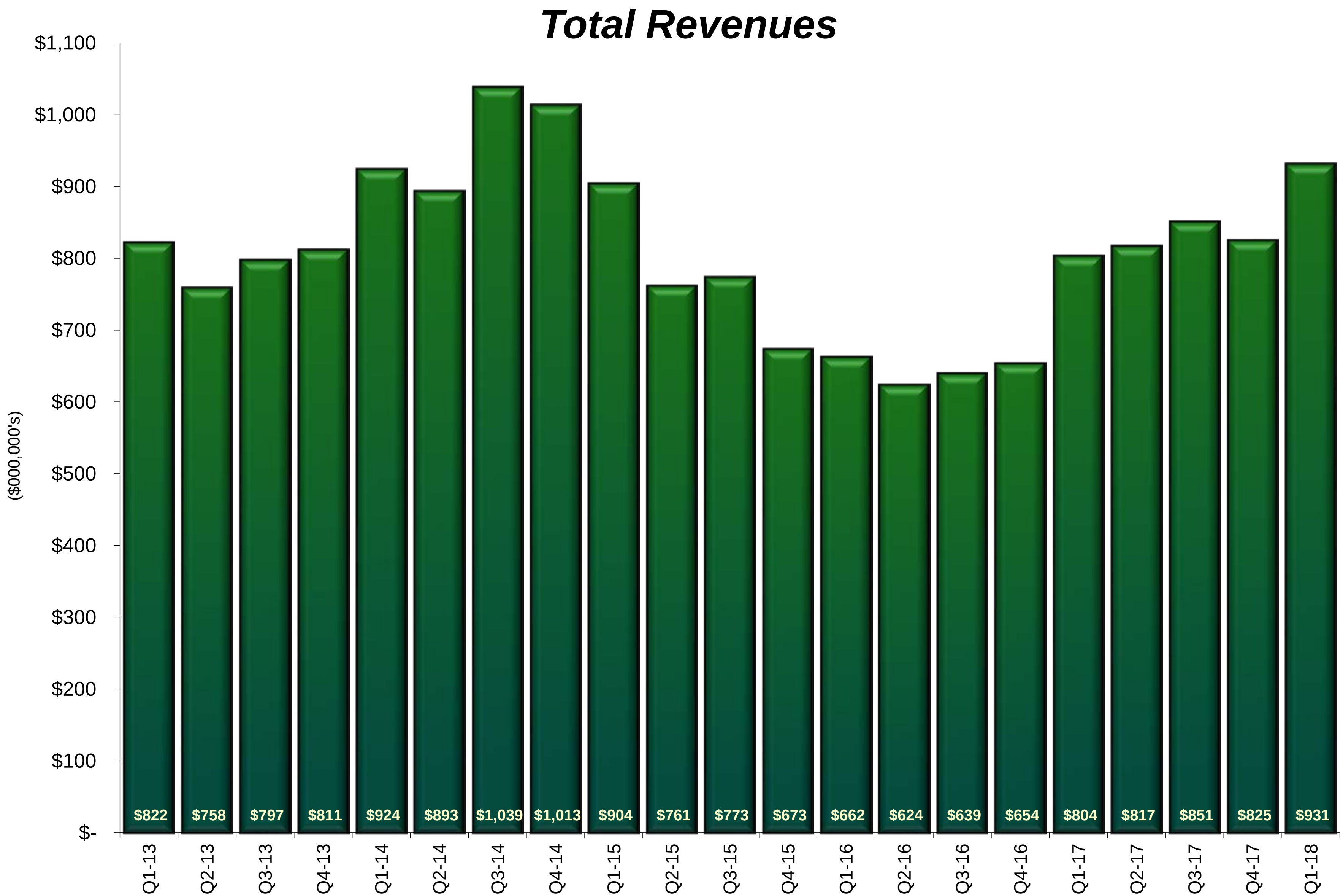
Steel Distributors Revenues



Steel Distributors EBIT $ and Operating Profits as a % of Revenues

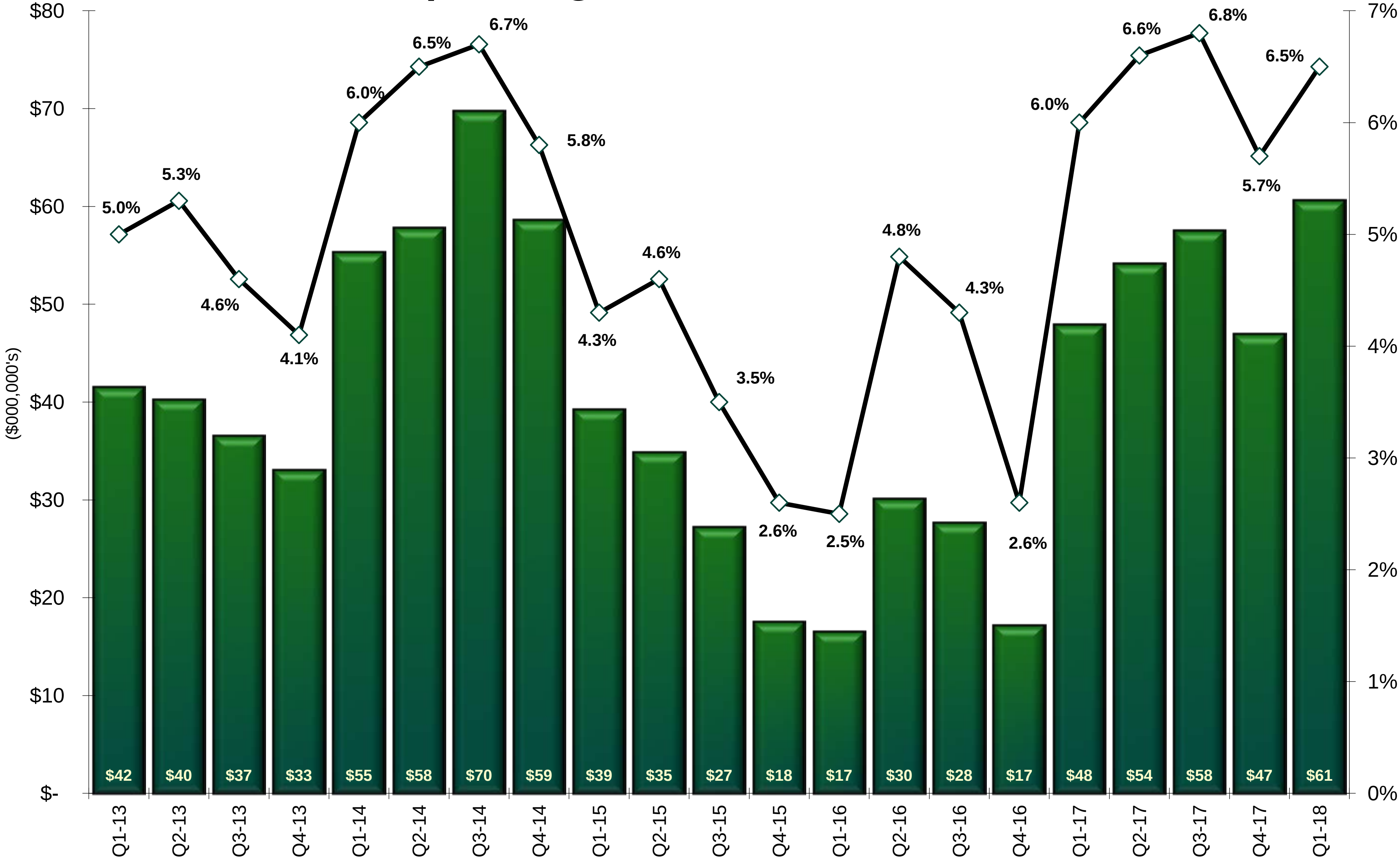


**excluding inventory write-down in 2014 and 2015*



Total Revenues
($000,000's)
$1,100
$1,000
$900
$800
$700
$600
$500
$400
$300
$200
$100
$-
$822
$758
$797
$811
$924
$893
$1,039
$1,013
$904
$761
$773
$673
$662
$624
$639
$654
$804
$817
$851
$825
$931
Q1-13
Q2-13
Q3-13
Q4-13
Q1-14
Q2-14
Q3-14
Q4-14
Q1-15
Q2-15
Q3-15
Q4-15
Q1-16
Q2-16
Q3-16
Q4-16
Q1-17
Q2-17
Q3-17
Q4-17
Q1-18

Total EBIT $ and Operating EBIT as a % of Revenues



**excluding inventory write-down in 2014 and 2015*