## **FINANCIAL HIGHLIGHTS**

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	Q1 2018	Q1 2017	2017	2016	2015	2014
OPERATING RESULTS (millions)						
Revenues	\$931.3	\$803.5	\$3,296.0	\$2,578.6	\$3,111.6	\$3,869.3
Net earnings	38.5	29.7	123.8	62.8	(87.6)	123.6
EBIT	60.6	47.9	206.4	119.0	(86.1)	217.0
EBIT as a % of revenue	6.5%	6.0%	6.3%	4.6%	nm	5.6%
EBITDA	69.0	56.4	240.6	154.1	(51.0)	251.8
EBITDA as a % of revenue	7.4%	7.0%	7.3%	6.0%	nm	6.5%
Basic earnings per common share (\$)	\$0.62	\$0.48	\$2.00	\$1.02	(\$1.42)	\$2.01
BALANCE SHEET INFORMATION (millions)						
Metals						
Accounts receivable	\$548.7	\$466.1	\$445.8	\$358.9	\$333.4	\$566.6
Inventories	870.4	628.3	819.9	615.8	712.5	930.8
Prepaid expenses and other assets	19.6	11.8	17.2	8.5	10.7	11.6
Accounts payable and accruals	(442.7)	(335.8)	(347.4)	(276.3)	(269.7)	(486.0)
Net working capital - Metals	996.0	770.4	935.5	706.9	786.9	1,023.0
Fixed assets	248.2	237.7	246.5	239.7	267.8	249.8
Goodwill and intangibles	89.4	84.0	90.5	85.7	92.0	214.3
let assets employed in metals operations	1,333.6	1,092.1	1,272.5	1,032.3	1,146.7	1,487.1
Other operating assets	(1.3)	(1.7)	(0.8)	(1.1)	(1.9)	1.5
let income tax assets (liabilities)	(13.7)	(21.9)	(30.0)	(7.3)	25.4	(23.4)
ension and benefit assets (liabilities)	(8.8)	(12.0)	(12.0)	(11.0)	(21.7)	(26.1)
Other corporate assets and liabilities	(28.0)	(20.5)	(24.4)	(38.5)	(33.1)	(42.3)
otal net assets employed	\$1,281.8	\$1,036.0	\$1,205.3	\$974.4	\$1,115.4	\$1,396.8
CAPITALIZATION (millions)						
Bank indebtedness, net of (cash)	\$(20.1)	\$(90.4)	\$82.0	\$(146.8)	\$(49.2)	\$(29.2)
ong-term debt (incl. current portion)	442.7	296.1	296.5	295.9	295.7	461.0
otal interest bearing debt, net of (cash)	422.6	205.7	378.5	149.1	246.5	431.8
Market capitalization	1,738.8	1,607.8	1,805.3	1,579.2	991.6	1,597.4
otal firm value	\$2,161.4	\$1,813.5	\$2,183.8	\$1,728.3	\$1,238.1	\$2,029.2
OTHER INFORMATION (Notes)						
Shareholders' equity (millions)	\$859.2	\$830.3	\$826.8	\$825.3	\$868.9	\$965.0
Book value per share (\$)	\$13.87	\$13.44	\$13.36	\$13.37	\$14.08	\$15.65
ree cash flow (millions)	\$60.1	\$50.7	\$180.4	\$77.4	\$0.6	\$124.8
capital expenditures (millions)	\$10.9	\$5.6	\$35.7	\$16.7	\$38.3	\$48.2
Depreciation and amortization (millions)	\$8.4	\$8.5	\$34.2	\$35.1	\$35.1	\$34.8
arnings multiple	11.3	13.6	14.6	25.1	nm	12.9
irm value as a multiple of EBIT	8.9	9.5	10.6	14.5	nm	9.4
irm value as a multiple of EBITDA	7.8	8.0	9.1	11.2	nm	8.1
nterest bearing debt/EBITDA	1.6	1.3	1.2	1.9	nm	1.8
Oebt as a % of capitalization	34%	26%	31%	26%	25%	32%
Market capitalization as a % of book value	202%	194%	218%	191%	114%	166%
Return on capital employed	18%	14%	17%	12%	(8%)	16%
Return on equity	19%	18%	15%	8%	(10%)	13%
OMMON SHARE INFORMATION				•	, ,	
inding outstanding common shares	61,965,644	61,792,194	61,890,197	61,735,485	61,702,560	61,674,228
verage outstanding common shares	61,921,421	61,754,827	61,788,013	61,704,990	61,696,592	61,321,767
Dividend yield	5.4%	5.8%	5.2%	5.9%	9.5%	5.9%
Dividend per share	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52
Dividends paid as a % of free cash flow	39%	46%	52%	121%	nm	72%
Share price - High	\$32.65	\$29.78	\$29.78	\$27.78	\$27.81	\$37.63
Share price - Low	\$27.07	\$25.13	\$23.67	\$13.95	\$14.36	\$25.07
Share price - Ending	\$28.06	\$26.02	\$29.17	\$25.58	\$16.07	\$25.90

This chart includes certain financial measures that are not prescribed by Canadian generally accepted accounting principles (GAAP) or have standardized meanings, and thus, may not be comparable to similar measures presented by other companies, for example EBIT and EBITDA and Other Information. Management believes that EBIT and EBITDA may be useful in assessing our operating performance and as an indicator of our ability to service or incur indebtedness, make capital expenditures and finance working capital requirements. EBIT and EBITDA should not be considered in isolation or as an alternative to cash from operating activities or other combined income or cash flow data. EBIT, EBITDA and a number of the ratios provided under Other Information are used by debt and equity analysts to compare our performance against other public companies. This terminology is defined on the inside back cover of our Annual Report. See financial statements for GAAP earnings.