

Russel Metals Inc.

FINANCIAL HIGHLIGHTS

	<-----6 Months----->		<-----Years ended----->		
	30-Jun-13	30-Jun-12	2012	2011	2010
OPERATING RESULTS (millions)					
Revenues	\$1,579.9	\$1,521.6	\$3,000.1	\$2,693.3	\$2,178.0
Net earnings	41.6	55.9 ⁽³⁾	97.9 ⁽³⁾	118.3	57.3
EBIT	81.7	98.8 ⁽³⁾	175.3 ⁽³⁾	197.5	110.8
Adjusted EBIT (Note)	81.7	98.8 ⁽³⁾	175.3 ⁽³⁾	197.5	111.5 ⁽¹⁾
EBIT as a % of revenue	5.2%	6.5%	5.8%	7.3%	5.1%
Adjusted EBITDA (Note)	98.1	110.6	200.8	221.0	136.8 ⁽¹⁾
EBITDA as a % of revenue	6.2%	7.3%	6.7%	8.2%	6.3%
Basic earnings per common share (\$)	\$0.69	\$0.93	\$1.63 ⁽³⁾	\$1.97	\$0.96
BALANCE SHEET INFORMATION (millions)					
Metals					
Accounts receivable	\$417.1	\$393.1	\$455.6	\$381.7	\$300.5
Inventories	770.5	722.7	764.0	645.6	544.1
Prepaid expenses and other assets	10.3	6.5	7.1	4.3	2.9
Accounts payable and accruals	(356.6)	(337.2)	(381.5)	(343.6)	(259.8)
Net working capital - Metals	841.3	785.1	845.2	688.0	587.7
Fixed assets	226.1	213.8	225.3	184.1	187.2
Goodwill and intangibles	190.9	50.6	192.1	24.7	24.9
Net assets employed in metals operations	1,258.3	1,049.5	1,262.6	896.8	799.8
Other operating assets	15.7	17.1	16.0	17.1	17.6
Net income tax assets (liabilities)	(11.8)	5.4	(8.2)	(12.0)	(11.5)
Pension and benefit assets (liabilities)	(31.9)	(36.5)	(38.7)	(33.3)	(17.2)
Other corporate assets and liabilities	(41.6)	(17.5)	(47.3)	(22.1)	(11.9)
Total net assets employed	\$1,188.7	\$1,018.0	\$1,184.4	\$846.5	\$776.8
CAPITALIZATION (millions)					
Bank indebtedness, net of (cash)	(\$138.8)	(\$272.1)	(\$100.8)	(\$270.7)	(\$323.7)
Long-term debt (incl. current portion)	456.9	452.2	455.8	297.8	319.7
Total interest bearing debt, net of (cash)	318.1	180.1	355.0	27.1	(4.0)
Market capitalization	1,446.8	1,509.9	1,662.2	1,346.8	1,373.5
Total firm value	\$1,764.9	\$1,690.0	\$2,017.2	\$1,373.9	\$1,369.5
OTHER INFORMATION (Notes)					
Shareholders' equity (millions)	\$870.6	\$837.9	\$829.4	\$819.4	\$772.8
Book value per share (\$)	\$14.30	\$13.93	\$13.78	\$13.64	\$12.88
Free cash flow (millions)	\$49.8	\$54.2	\$99.4	\$129.5	\$85.7
Capital expenditures (millions)	\$14.0	\$20.7	\$33.7	\$18.1	\$11.6
Depreciation and amortization (millions)	\$16.4	\$11.8	\$25.5	\$23.5	\$25.3
Earnings multiple	17.2	13.5	16.9	11.4	23.9
Firm value as a multiple of EBIT	10.8	8.6	11.5	7.0	12.3 ⁽¹⁾
Firm value as a multiple of EBITDA	9.0	7.6	10.0	6.2	10.0 ⁽¹⁾
Interest bearing debt/EBITDA	2.3	2.0	2.3	1.3	2.3 ⁽¹⁾
Debt as a % of capitalization	34%	35%	35%	27%	29%
Market capitalization as a % of book value	166%	180%	200%	164%	178%
Return on equity	10%	13%	12%	14%	7%
Return on capital employed	14%	19%	15%	23%	14% ⁽¹⁾
COMMON SHARE INFORMATION					
Ending outstanding common shares	60,866,902	60,129,973	60,204,636	60,071,698	59,978,173
Average outstanding common shares	60,668,215	60,096,342	60,128,534	60,043,222	59,717,629
Dividend yield	5.9%	5.6%	5.1%	5.4%	4.8%
Dividend per share	\$1.40	\$1.40	\$1.40	\$1.20	\$1.10
Share price - High	\$29.59	\$27.95	\$28.97	\$27.75	\$23.94
Share price - Low	\$23.23	\$22.52	\$22.52	\$18.90	\$16.25
Share price - Ending	\$23.77	\$25.11	\$27.61	\$22.42	\$22.90

Notes:

(1) Adjusted EBIT excludes the inventory reversal of \$1.9 million and plant closure costs of \$2.6 million in 2010.

(2) 2010 as reported under IFRS

(3) Restated due to adoption of IAS 19 (Amended 2011)