

Russel Metals Inc.

FINANCIAL HIGHLIGHTS

| | -----Years ended-----> | | | | |
|---|------------------------|------------|----------------------|---------------------|----------------------|
| | 2012 | 2011 | 2010 | 2009 | 2008 |
| OPERATING RESULTS (millions) | | | | | |
| Revenues | \$3,000.1 | \$2,693.3 | \$2,178.0 | \$1,971.8 | \$3,366.2 |
| Net earnings (loss) | 98.8 | 118.3 | 57.3 | (92.0) | 228.5 |
| EBIT | 176.2 | 197.5 | 110.8 | (130.2) | 355.2 |
| Adjusted EBIT (Note) | 176.2 | 197.5 | 111.5 ⁽¹⁾ | 63.9 ⁽¹⁾ | 392.9 ⁽¹⁾ |
| EBIT as a % of revenue | 5.9% | 7.3% | 5.1% | 3.2% | 11.7% |
| Adjusted EBITDA (Note) | 201.7 | 221.0 | 136.8 ⁽¹⁾ | 89.6 ⁽¹⁾ | 416.3 ⁽¹⁾ |
| EBITDA as a % of revenue | 6.7% | 8.2% | 6.3% | 4.5% | 12.4% |
| Basic earnings (loss) per common share (\$) | \$1.64 | \$1.97 | \$0.96 | (\$1.54) | \$3.67 |
| BALANCE SHEET INFORMATION (millions) | | | | | |
| Metals | | | | | |
| Accounts receivable | \$455.6 | \$381.7 | \$300.5 | \$214.2 | \$425.9 |
| Inventories | 764.0 | 645.6 | 544.1 | 517.9 | 925.1 |
| Prepaid expenses and other assets | 7.1 | 4.3 | 2.9 | 4.6 | 7.6 |
| Accounts payable and accruals | (381.5) | (343.6) | (259.8) | (231.2) | (393.7) |
| Net working capital - Metals | 845.2 | 688.0 | 587.7 | 505.5 | 964.9 |
| Fixed assets | 225.3 | 184.1 | 187.2 | 213.1 | 230.4 |
| Goodwill and intangibles | 192.1 | 24.7 | 24.9 | 28.4 | 71.8 |
| Net assets employed in metals operations | 1,262.6 | 896.8 | 799.8 | 747.0 | 1,267.1 |
| Other operating assets | 16.0 | 17.1 | 17.6 | 18.9 | 19.4 |
| Net income tax assets (liabilities) | (8.2) | (12.0) | (11.5) | 47.7 | (30.2) |
| Pension and benefit assets (liabilities) | (38.7) | (33.3) | (17.2) | 2.1 | 0.7 |
| Other corporate assets and liabilities | (47.3) | (22.1) | (11.9) | (39.9) | (38.0) |
| Total net assets employed | \$1,184.4 | \$846.5 | \$776.8 | \$775.8 | \$1,219.0 |
| CAPITALIZATION (millions) | | | | | |
| Bank indebtedness, net of (cash) | (\$100.8) | (\$270.7) | (\$323.7) | (\$359.6) | \$20.0 |
| Long-term debt (incl. current portion) | 455.8 | 297.8 | 319.7 | 342.1 | 218.9 |
| Total interest bearing debt, net of (cash) | 355.0 | 27.1 | (4.0) | (17.5) | 238.9 |
| Market capitalization | 1,662.2 | 1,346.8 | 1,373.5 | 1,058.5 | 1,134.2 |
| Total firm value | \$2,017.2 | \$1,373.9 | \$1,369.5 | \$1,041.0 | \$1,373.1 |
| OTHER INFORMATION (Notes) | | | | | |
| Shareholders' equity (millions) | \$829.4 | \$819.4 | \$772.8 | \$793.3 | \$980.1 |
| Book value per share (\$) | \$13.78 | \$13.64 | \$12.88 | \$13.29 | \$16.42 |
| Free cash flow (millions) | \$99.4 | \$129.5 | \$85.7 | \$95.7 | \$235.9 |
| Capital expenditures (millions) | \$33.7 | \$18.1 | \$11.6 | \$18.6 | \$22.2 |
| Depreciation and amortization (millions) | \$25.5 | \$23.5 | \$25.3 | \$25.7 | \$23.4 |
| Earnings multiple | 16.8 | 11.4 | 23.9 | - | 5.2 |
| Firm value as a multiple of EBIT | 11.4 | 7.0 | 12.3 ⁽¹⁾ | 16.3 ⁽¹⁾ | 3.9 ⁽¹⁾ |
| Firm value as a multiple of EBITDA | 10.0 | 6.2 | 10.0 ⁽¹⁾ | 11.6 ⁽¹⁾ | 3.3 ⁽¹⁾ |
| Interest bearing debt/EBITDA | 2.3 | 1.3 | 2.3 ⁽¹⁾ | 3.8 ⁽¹⁾ | 0.5 ⁽¹⁾ |
| Debt as a % of capitalization | 35% | 27% | 29% | 30% | 18% |
| Market capitalization as a % of book value | 200% | 164% | 178% | 133% | 116% |
| Return on equity | 12% | 14% | 7% | (12%) | 23% |
| Return on capital employed | 15% | 23% | 14% ⁽¹⁾ | 8% ⁽¹⁾ | 29% ⁽¹⁾ |
| COMMON SHARE INFORMATION | | | | | |
| Ending outstanding common shares | 60,204,636 | 60,071,698 | 59,978,173 | 59,698,690 | 59,695,290 |
| Average outstanding common shares | 60,128,534 | 60,043,222 | 59,717,629 | 59,696,743 | 62,329,483 |
| Dividend yield | 5.1% | 5.4% | 4.8% | 5.6% | 5.3% |
| Dividend per share | \$1.40 | \$1.20 | \$1.10 | \$1.00 | \$1.00 |
| Share price - High | \$28.97 | \$27.75 | \$23.94 | \$22.00 | \$31.36 |
| Share price - Low | \$22.52 | \$18.90 | \$16.25 | \$9.25 | \$15.01 |
| Share price - Ending | \$27.61 | \$22.42 | \$22.90 | \$17.73 | \$19.00 |

Notes:

(1) Adjusted EBIT excludes inventory writedowns in the amount of \$37.7 million in 2008 and \$158.7 million in 2009 and \$35.4 million for asset impairment. It excludes the inventory reversal of \$1.9 million and plant closure costs of \$2.6 million in 2010.

(2) 2012, 2011 and 2010 are reported under IFRS. 2008 and 2009 represent actual results as reported under Canadian GAAP.