

Russel Metals Inc.

FINANCIAL HIGHLIGHTS

	3 Months March 31, 2012	2011	2010	2009	2008
OPERATING RESULTS (millions)					
Revenues	\$802.9	\$2,693.3	\$2,178.0	\$1,971.8	\$3,366.2
Net earnings (loss)	33.1	118.3	57.3	(92.0)	228.5
EBIT	52.7	194.9	110.8	(130.2)	355.2
Adjusted EBIT (Note)	52.7	194.9	111.5 ⁽¹⁾	63.9 ⁽¹⁾	392.9 ⁽¹⁾
EBIT as a % of revenue	6.6%	7.2%	5.1%	3.2%	11.7%
Adjusted EBITDA (Note)	58.4	218.4	136.8 ⁽¹⁾	89.6 ⁽¹⁾	416.3 ⁽¹⁾
EBITDA as a % of revenue	7.3%	8.1%	6.3%	4.5%	12.4%
Basic earnings (loss) per common share (\$)	\$0.55	\$1.97	\$0.96	(\$1.54)	\$3.67
BALANCE SHEET INFORMATION (millions)					
Metals					
Accounts receivable	\$451.6	\$381.7	\$300.5	\$214.2	\$425.9
Inventories	692.1	645.6	544.1	517.9	925.1
Prepaid expenses and other assets	4.4	4.3	2.9	4.6	7.6
Accounts payable and accruals	(363.0)	(343.6)	(259.8)	(231.2)	(393.7)
Net working capital - Metals	785.1	688.0	587.7	505.5	964.9
Fixed assets	189.9	184.1	187.2	213.1	230.4
Goodwill and intangibles	24.3	24.7	24.9	28.4	71.8
Net assets employed in metals operations	999.3	896.8	799.8	747.0	1,267.1
Other operating assets	16.3	17.1	17.6	18.9	19.4
Net income tax assets (liabilities)	1.2	(12.0)	(11.5)	47.7	(30.2)
Pension and benefit assets (liabilities)	(36.1)	(33.3)	(17.2)	2.1	0.7
Other corporate assets and liabilities	(16.1)	(22.1)	(11.9)	(39.9)	(38.0)
Total net assets employed	\$964.6	\$846.5	\$776.8	\$775.8	\$1,219.0
CAPITALIZATION (millions)					
Bank indebtedness, net of (cash)	(\$160.3)	(\$270.7)	(\$323.7)	(\$359.6)	\$20.0
Long-term debt (incl. current portion)	295.9	297.8	319.7	342.1	218.9
Total interest bearing debt, net of (cash)	135.6	27.1	(4.0)	(17.5)	238.9
Market capitalization	1,609.6	1,346.8	1,373.5	1,058.5	1,134.2
Total firm value	\$1,745.2	\$1,373.9	\$1,369.5	\$1,041.0	\$1,373.1
OTHER INFORMATION (Notes)					
Common shareholders' equity (millions)	\$829.0	\$819.4	\$772.8	\$793.3	\$980.1
Book value per share (\$)	\$13.79	\$13.64	\$12.88	\$13.29	\$16.42
Free cash flow (millions)	\$29.2	\$129.5	\$85.7	\$95.7	\$235.9
Capital expenditures (millions)	\$11.9	\$18.1	\$11.6	\$18.6	\$22.2
Depreciation and amortization (millions)	\$5.7	\$23.5	\$25.3	\$25.7	\$23.4
Earnings multiple	12.2	11.4	23.9	-	5.2
Firm value as a multiple of EBIT	8.3	7.0	12.3 ⁽¹⁾	16.3 ⁽¹⁾	3.9 ⁽¹⁾
Firm value as a multiple of EBITDA	7.5	6.3	10.0 ⁽¹⁾	11.6 ⁽¹⁾	3.3 ⁽¹⁾
Interest bearing debt/EBITDA	1.3	1.4	2.3 ⁽¹⁾	3.8 ⁽¹⁾	0.5 ⁽¹⁾
Debt as a % of capitalization	26%	27%	29%	30%	18%
Market capitalization as a % of book value	194%	164%	178%	133%	116%
Return on equity	16%	14%	7%	(12%)	23%
Return on capital employed	22%	23%	14% ⁽¹⁾	8% ⁽¹⁾	29% ⁽¹⁾
COMMON SHARE INFORMATION					
Ending outstanding common shares	60,102,823	60,071,698	59,978,173	59,698,690	59,695,290
Average outstanding common shares	60,080,755	60,043,222	59,717,629	59,696,743	62,329,483
Dividend yield	5.2%	5.4%	4.8%	5.6%	5.3%
Dividend per share	\$1.40	\$1.20	\$1.10	\$1.00	\$1.00
Share price - High	\$27.95	\$27.75	\$23.94	\$22.00	\$31.36
Share price - Low	\$22.52	\$18.90	\$16.25	\$9.25	\$15.01
Share price - Ending	\$26.78	\$22.42	\$22.90	\$17.73	\$19.00

Notes:

(1) Adjusted EBIT excludes inventory writedowns in the amount of \$37.7 million in 2008 and \$158.7 million in 2009 and \$35.4 million for asset impairment. It excludes the inventory reversal of \$1.9 million and plant closure costs of \$2.6 million in 2010.

(2) 2012, 2011 and 2010 are reported under IFRS. 2008 and 2009 represent actual results as reported under Canadian GAAP.